

**ST. GERMAIN GOLF CLUB
BUDGET 2016 OCTOBER**

Line Item	Actual 2015	Budget 2016	Actual 2016	Balance 2016	Budg % Remain
Income					
Greens Fees	\$409,710.35	\$400,000.00	\$403,082.21	(\$3,082.21)	-0.77%
Rental Clubs	\$2,229.00	\$2,000.00	\$3,236.68	(\$1,236.68)	-61.83%
Pro Merchandise	\$53,647.08	\$55,000.00	\$46,421.22	\$8,578.78	15.60%
Gift Certificates Pro	\$2,628.00	\$2,600.00	\$1,600.00	\$1,000.00	38.46%
Gift Certificates Town	\$1,982.56	\$1,900.00	\$1,895.30	\$4.70	0.25%
Soda/Snacks-Pro Shop	\$89,791.86	\$79,895.00	\$83,793.95	(\$3,898.95)	-4.88%
Cart Rental	\$182,760.69	\$176,275.00	\$189,925.76	(\$13,650.76)	-7.74%
Rain Checks Redeemed	(\$1,594.06)	-\$1,500.00	(\$1,660.78)	\$160.78	-10.72%
Gift Certificates Redeemed	(\$4,723.44)	-\$4,200.00	(\$2,520.92)	(\$1,679.08)	39.98%
Driving Range	\$19,256.46	\$20,000.00	\$19,459.76	\$540.24	2.70%
Season Passes	\$67,135.30	\$75,000.00	\$75,521.05	(\$521.05)	-0.69%
Tee Signs	\$3,785.00	\$3,785.00	\$2,590.00	\$1,195.00	31.57%
Handicap Fees	\$2,744.00	\$2,800.00	\$2,138.55	\$661.45	23.62%
Miscellaneous	\$20,088.67	\$0.00	\$0.00	\$0.00	
Rebates/Incentives Distributors	\$567.03	\$500.00	\$481.21	\$18.79	3.76%
Golf Course Interest	\$38.36	\$30.00	\$123.66	(\$93.66)	-312.20%
Health Insurance Deduction	\$3,401.71	\$4,841.00	\$4,125.46	\$715.54	14.78%
Sales Tax	\$45,220.42	\$44,450.00	\$44,879.39	(\$429.39)	-0.97%
Interest Money Market	\$54.47	\$45.00	\$36.00	\$9.00	20.00%
Carryover from 2015		\$155,000.00	\$0.00	\$155,000.00	100.00%
Pro Lessons	\$60.00				
Credit Card Fee (over/under)	(\$150.00)				
Equipment Sales			\$500.00		
Sales Tax Credit			\$232.72		
mBank Refund Charge			\$5.00		
WJFW Ad Refund			\$604.25		
Cash over/undner	\$203.36		(\$87.55)		
League Fees	\$10.00				
Total	\$898,723.46	\$1,018,421.00	\$876,382.92	\$143,292.50	14.07%
Concessions					
Repair/Maintenance	\$1,891.22	\$2,000.00	\$1,919.99	\$80.01	4.00%
Merchandise Cost	\$29,347.55	\$30,000.00	\$29,579.00	\$421.00	1.40%
Shed for Ice Machine		\$2,866.00	\$2,866.21	-\$0.21	-0.01%
Bathroom Door & Wall		\$1,000.00	\$0.00	\$1,000.00	100.00%
Wages	\$15,344.10	\$15,670.00	\$15,052.80	\$617.20	3.94%
Payroll Tax	\$1,217.49	\$1,200.00	\$1,089.74	\$110.26	9.19%
Supplies	\$535.74	\$1,000.00	\$850.00	\$150.00	15.00%
Commercial Fridge		\$1,103.00	\$197.95	\$905.05	82.05%
Water Cooler Ice Machine		\$3,500.00	\$3,650.25	-\$150.25	-4.29%
Miscellaneous Expense	\$431.32	\$0.00	\$0.00	\$0.00	
Total	\$48,336.10	\$58,339.00	\$55,205.94	\$3,133.06	5.37%
Debt Retirement					
Debt Retirement Prin/Int	\$112,251.09	\$112,251.00	\$112,251.09	-\$0.09	0.00%
Golf Course Winter Fund	\$0.00	\$114,606.00	\$0.00	\$114,606.00	100.00%
Total	\$112,251.09	\$226,857.00	\$112,251.09	\$114,605.91	50.52%
Golf Expenses					
Wages-Superintendent	\$40,316.00	\$50,000.00	\$42,307.76	\$7,692.24	15.38%
Wages-Assist/Mechanic	\$44,758.00	\$44,652.00	\$39,384.18	\$5,267.82	11.80%
Health Insurance	\$14,730.69	\$19,000.00	\$14,290.20	\$4,709.80	24.79%
Wages-Others	\$56,614.56	\$67,000.00	\$48,967.26	\$18,032.74	26.91%
Payroll Tax	\$10,833.28	\$11,984.00	\$10,025.94	\$1,958.06	16.34%
Retirement	\$5,784.99	\$6,247.00	\$5,391.54	\$855.46	13.69%
Unemployment	\$20,709.57	\$15,000.00	\$19,004.20	(\$4,004.20)	-26.69%
Seed, Sod, Etc.	\$1,682.09	\$2,000.00	\$1,809.50	\$190.50	9.53%
Fertilizers/Chemicals	\$35,631.41	\$35,700.00	\$35,345.48	\$354.52	0.99%
Work Clothes/supplies	\$607.34	\$616.00	\$577.00	\$39.00	6.33%
Sand & Gravel	\$6,541.96	\$7,000.00	\$5,146.91	\$1,853.09	26.47%
Bldg. Repair & Maint.	\$920.25	\$1,000.00	\$289.30	\$710.70	71.07%
Gas & Lubricants	\$10,667.74	\$12,000.00	\$8,540.72	\$3,459.28	28.83%
Supplies	\$3,340.37	\$3,500.00	\$3,293.99	\$206.01	5.89%
Course Maintenance	\$5,492.23	\$6,000.00	\$5,395.93	\$604.07	10.07%
Course AD & D Insurance	\$518.40	\$500.00	\$480.00	\$20.00	4.00%

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Outside Labor	\$620.00	\$900.00	\$904.45	(\$4.45)	-0.49%
Irrigation Repair/ Drainage	\$5,687.85	\$6,000.00	\$5,925.90	\$74.10	1.24%
Equipment Repair	\$23,771.71	\$26,100.00	\$21,863.13	\$4,236.87	16.23%
Equipment Rental	\$503.00	\$1,500.00	\$400.00	\$1,100.00	73.33%
Electricity	\$12,257.07	\$12,000.00	\$8,208.86	\$3,791.14	31.59%
Golf Course Dumpster	\$1,164.63	\$1,200.00	\$923.20	\$276.80	23.07%
Telephone	\$711.78	\$800.00	\$503.15	\$296.85	37.11%
Heat	\$1,388.97	\$3,700.00	\$785.27	\$2,914.73	78.78%
Memberships	\$704.88	\$800.00	\$715.00	\$85.00	10.63%
Equipment Replacement	\$53,612.15	\$63,000.00	\$62,553.46	\$446.54	0.71%
Short Game Area by Mulligans		\$2,000.00	\$1,931.48	\$68.52	3.43%
Total	\$359,570.92	\$398,199.00	\$344,963.81	\$55,235.19	13.87%
Pro Shop					
Wages-Pro	\$35,000.00	\$45,000.00	\$38,076.94	\$6,923.06	15.38%
Wages-Others	\$51,733.83	\$58,000.00	\$54,342.97	\$3,657.03	6.31%
Payroll Tax	\$6,591.48	\$7,880.00	\$7,101.41	\$778.59	9.88%
Retirement	\$2,380.01	\$2,970.00	\$2,513.06	\$456.94	15.39%
Telephone	\$2,048.48	\$2,300.00	\$2,204.64	\$95.36	4.15%
Range Balls	1960	\$2,000.00	\$762.50	\$1,237.50	61.88%
Cable TV	\$515.04	\$720.00	\$576.16	\$143.84	19.98%
Rent	\$15,000.00	\$15,000.00	\$12,500.00	\$2,500.00	16.67%
Handicap Service	\$2,217.00	\$2,500.00	\$1,295.00	\$1,205.00	48.20%
Office Supplies	\$1,786.53	\$1,500.00	\$814.58	\$685.42	45.69%
Score Cards & Pencils		\$2,000.00	\$1,521.35	\$478.65	23.93%
Shop Repairs	\$300.16	\$500.00	\$58.05	\$441.95	88.39%
Postage		\$300.00	\$52.00	\$248.00	82.67%
Cart Repairs	\$24,198.45	\$18,000.00	\$13,787.90	\$4,212.10	23.40%
Credit Card Fees	\$13,575.29	\$12,654.00	\$13,659.46	(\$1,005.46)	-7.95%
Advertising	\$14,877.35	\$17,000.00	\$10,920.61	\$6,079.39	35.76%
Insurance		\$8,453.00	\$0.00	\$8,453.00	100.00%
Workmens Comp		\$6,616.00	\$0.00	\$6,616.00	100.00%
Dues	\$1,070.00	\$550.00	\$348.00	\$202.00	36.73%
Cart Rental	\$5,100.00	\$5,100.00	\$5,100.00	\$0.00	0.00%
New Rental Clubs		\$800.00	\$0.00	\$800.00	100.00%
Miscellaneous		\$500.00	\$5.00	\$495.00	99.00%
Education		\$1,400.00	\$0.00	\$1,400.00	100.00%
Health Insurance	\$9,760.20	\$12,212.00	\$9,188.20	\$3,023.80	24.76%
Computer repair/equipment	\$413.90	\$2,500.00	\$1,724.39	\$775.61	31.02%
Golf course directional signs	\$576.00	\$2,500.00	\$40.00	\$2,460.00	98.40%
On Line Reservations		\$2,031.00	\$1,925.00	\$106.00	5.22%
Pro Merchandise		\$55,000.00	\$43,845.80	\$11,154.20	20.28%
Cart Barn Surge Protecdtion		\$3,865.00	\$2,090.00	\$1,775.00	45.92%
Filtration for Washing Carts		\$725.00	\$0.00	\$725.00	100.00%
Sales Tax		\$44,450.00	\$43,594.54	\$855.46	1.92%
Pro Shop Upgrades	\$84.85	\$0.00		\$0.00	
Other Supplies	\$1,942.64	\$0.00		\$0.00	
Total	\$189,188.57	\$335,026.00	\$268,047.56	\$66,978.44	19.99%
General Golf Operations					
P.O. Box Rent			\$66.00		
Deposit Books			\$52.25		
UCC Late fee			\$50.00		
Direct Deposit Fees			\$225.00		
Total Golf Course Expenses	\$709,346.68	\$1,018,421.00	\$780,861.65	\$239,952.60	23.56%