

**ST. GERMAIN GOLF CLUB  
BUDGET 2017 DECEMBER**

Line Item	Actual 2016	Budget 2017	Actual 2017	Balance 2017	Budg % Remain
<b>Income</b>					
Greens Fees	\$403,082.21	\$425,000.00	\$399,900.06	\$25,099.94	5.91%
Rental Clubs	\$2,403.00	\$3,000.00	\$3,516.10	(\$516.10)	-17.20%
Pro Merchandise	\$46,425.22	\$46,000.00	\$42,637.08	\$3,362.92	7.31%
Gift Certificates Pro	\$1,810.00	\$2,000.00	\$3,573.03	(\$1,573.03)	-78.65%
Gift Certificates Town	\$1,935.30	\$1,900.00	\$1,331.71	\$568.29	29.91%
Soda/Snacks-Pro Shop	\$83,789.95	\$82,000.00	\$75,655.94	\$6,344.06	7.74%
Cart Rental	\$191,902.48	\$190,000.00	\$176,855.67	\$13,144.33	6.92%
Rain Checks Redeemed	-\$1,679.06	-\$1,500.00	-\$1,768.98	\$268.98	-17.93%
Gift Certificates Redeemed	-\$2,870.92	-\$3,900.00	-\$4,265.57	\$365.57	-9.37%
Driving Range	\$19,492.22	\$20,000.00	\$19,530.93	\$469.07	2.35%
Season Passes	\$74,341.05	\$76,000.00	\$61,996.00	\$14,004.00	18.43%
Tee Signs	\$2,590.00	\$2,600.00	\$2,500.00	\$100.00	3.85%
Handicap Fees	\$2,138.55	\$2,400.00	\$2,392.00	\$8.00	0.33%
Rebates/Incentives Distributors	\$1,039.59	\$0.00	-\$593.42	\$593.42	
Golf Course Interest	\$168.31	\$100.00	\$185.96	(\$85.96)	-85.96%
Health Insurance Deduction	\$4,928.78	\$4,900.00	\$4,817.22	\$82.78	1.69%
Sales Tax	\$44,879.39	\$46,800.00	\$42,526.95	\$4,273.05	9.13%
Interest Money Market	\$44.96	\$0.00	\$22.70	(\$22.70)	
Carryover from 2015	\$0.00	\$130,000.00		\$130,000.00	100.00%
Equipment Sales	\$500.00		\$80.00		
Sales Tax Credit	\$242.72		\$126.84		
Pro Shop Credit	\$5.00		\$1,553.15		
Sales Tax Refund			\$898.57		
Returned Payroll Check	\$604.25		\$101.89		
Cash over/undner	-\$83.05		\$39.38		
Irrigation Fund		\$54,500.00		\$54,500.00	
Credit Card Misc. Income			\$2,151.36		
Soda miscellaneous income			\$1,751.41		
SWT Transferred from GA			\$794.40		
<b>Total</b>	<b>\$876,421.03</b>	<b>\$1,081,800.00</b>	<b>\$838,310.38</b>	<b>\$250,986.62</b>	<b>23.20%</b>
<b>Concessions</b>					
Repair/Maintenance	\$1,919.99	\$500.00	\$276.69	\$223.31	44.66%
Merchandise Cost	\$30,816.66	\$30,000.00	\$28,824.61	\$1,175.39	3.92%
Shed for Ice Machine	\$2,866.21	\$0.00		\$0.00	
Bathroom Door & Wall	\$0.00	\$1,000.00		\$1,000.00	100.00%
Wages	\$15,052.80	\$17,000.00	\$15,070.93	\$1,929.07	11.35%
Payroll Tax	\$1,089.74	\$1,300.00	\$1,106.21	\$193.79	14.91%
Supplies	\$850.00	\$1,000.00	\$99.60	\$900.40	90.04%
Commercial Fridge	\$197.95	\$0.00		\$0.00	
Water Cooler Ice Machine	\$3,650.25	\$0.00		\$0.00	
<b>Total</b>	<b>\$56,443.60</b>	<b>\$50,800.00</b>	<b>\$45,378.04</b>	<b>\$5,421.96</b>	<b>10.67%</b>
<b>Debt Retirement</b>					
Debt Retirement Prin/Int	\$112,251.09	\$112,300.00	\$109,702.79	\$2,597.21	2.31%
Golf Course Winter Fund	\$0.00	\$76,199.00		\$76,199.00	100.00%
<b>Total</b>	<b>\$112,251.09</b>	<b>\$188,499.00</b>	<b>\$109,702.79</b>	<b>\$78,796.21</b>	<b>41.80%</b>
<b>Golf Expenses</b>					
Wages-Superintendent	\$50,000.08	\$51,500.00	\$51,500.00	\$0.00	0.00%
Wages-Assist/Mechanic	\$46,544.94	\$47,320.00	\$47,320.00	\$0.00	0.00%
Health Insurance	\$17,326.25	\$20,000.00	\$18,676.42	\$1,323.58	6.62%
Wages-Others	\$52,924.51	\$68,000.00	\$59,582.69	\$8,417.31	12.38%
Payroll Tax	\$11,464.94	\$13,500.00	\$12,117.82	\$1,382.18	10.24%
Retirement	\$6,371.82	\$6,500.00	\$6,719.70	(\$219.70)	-3.38%
Unemployment	\$19,004.20	\$15,000.00	\$6,595.16	\$8,404.84	56.03%
Seed, Sod, Etc.	\$1,809.50	\$1,800.00	\$1,454.92	\$345.08	19.17%
Fertilizers/Chemicals	\$35,345.48	\$43,000.00	\$42,906.51	\$93.49	0.22%
Work Clothes/supplies	\$602.60	\$620.00	\$612.37	\$7.63	1.23%
Sand & Gravel	\$6,299.62	\$9,000.00	\$9,076.87	(\$76.87)	-0.85%
Bldg. Repair & Maint.	\$289.30	\$1,000.00	\$737.51	\$262.49	26.25%
Gas & Lubricants	\$9,464.78	\$10,500.00	\$9,325.17	\$1,174.83	11.19%
Supplies	\$3,293.99	\$3,500.00	\$3,433.71	\$66.29	1.89%
Course Maintenance	\$5,843.14	\$6,000.00	\$5,901.55	\$98.45	1.64%
Course AD & D Insurance	\$576.00	\$500.00	\$576.00	(\$76.00)	-15.20%

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Outside Labor	\$904.45	\$700.00	\$500.00	\$200.00	28.57%
Irrigation Repair/ Drainage	\$5,968.90	\$6,300.00	\$6,138.61	\$161.39	2.56%
Equipment Repair	\$24,664.65	\$26,500.00	\$26,623.37	(\$123.37)	-0.47%
Equipment Rental	\$850.90	\$1,500.00	\$524.19	\$975.81	65.05%
Electricity	\$8,836.17	\$11,500.00	\$9,584.13	\$1,915.87	16.66%
Golf Course Dumpster	\$1,127.10	\$1,500.00	\$1,215.07	\$284.93	19.00%
Telephone	\$602.23	\$1,300.00	\$1,220.89	\$79.11	6.09%
Heat	\$880.61	\$1,700.00	\$1,958.47	(\$258.47)	-15.20%
Memberships	\$766.20	\$1,000.00	\$925.00	\$75.00	7.50%
Equipment Replacement	\$62,825.42	\$0.00	\$147,192.14	(\$147,192.14)	
Short Game Area by Mulligans	\$1,931.48	\$2,000.00	\$1,867.86	\$132.14	
Irrigation System		\$147,600.00		\$147,600.00	
Blowers		\$700.00		\$700.00	
Trash Pump		\$3,000.00	\$2,982.37	\$17.63	0.59%
<b>Total</b>	<b>\$376,519.26</b>	<b>\$503,040.00</b>	<b>\$477,268.50</b>	<b>\$25,771.50</b>	<b>5.12%</b>
<b>Pro Shop</b>					
Wages-Pro	\$45,000.02	\$46,350.00	\$46,350.00	\$0.00	0.00%
Wages-Others	\$54,342.97	\$58,000.00	\$50,858.62	\$7,141.38	12.31%
Payroll Tax	\$7,631.02	\$8,300.00	\$7,483.17	\$816.83	9.84%
Retirement	\$2,969.98	\$3,100.00	\$3,151.73	(\$51.73)	-1.67%
Telephone	\$2,375.09	\$2,750.00	\$2,236.81	\$513.19	18.66%
Range Balls	\$762.50	\$1,000.00	\$787.50	\$212.50	21.25%
Cable TV	\$697.40	\$770.00	\$827.14	(\$57.14)	-7.42%
Rent	\$15,000.00	\$15,000.00	\$13,750.00	\$1,250.00	8.33%
Handicap Service	\$1,420.00	\$2,400.00	\$1,854.00	\$546.00	22.75%
Office Supplies	\$917.98	\$1,500.00	\$1,113.28	\$386.72	25.78%
Score Cards & Pencils	\$1,521.35	\$2,000.00	\$1,946.01	\$53.99	2.70%
Shop Repairs	\$58.05	\$100.00	\$103.13	(\$3.13)	-3.13%
Postage	\$52.00	\$150.00	\$70.50	\$79.50	53.00%
Cart Repairs	\$13,801.46	\$7,000.00	\$5,496.68	\$1,503.32	21.48%
Credit Card Fees	\$14,192.94	\$13,800.00	\$13,404.84	\$395.16	2.86%
Advertising	\$13,111.12	\$13,000.00	\$13,961.65	(\$961.65)	-7.40%
Insurance	\$8,453.00	\$8,500.00	\$12,725.00	(\$4,225.00)	-49.71%
Workmens Comp	\$6,616.00	\$0.00	\$0.00	\$0.00	
Dues	\$348.00	\$550.00	\$645.00	(\$95.00)	-17.27%
Cart Rental	\$5,100.00	\$0.00	\$0.00	\$0.00	
New Rental Clubs	\$800.00	\$800.00		\$800.00	100.00%
Miscellaneous	\$5.00	\$0.00	\$1,060.64	(\$1,060.64)	
Education	\$0.00	\$500.00		\$500.00	100.00%
Health Insurance	\$11,339.52	\$13,000.00	\$12,080.12	\$919.88	7.08%
Computer repair/equipment	\$1,724.39	\$1,000.00	\$1,347.85	(\$347.85)	-34.79%
Golf course directional signs	\$40.00	\$1,000.00	\$725.05	\$274.95	27.50%
On Line Reservations	\$1,925.00	\$500.00		\$500.00	100.00%
Pro Merchandise	\$46,425.22	\$46,000.00	\$42,637.08	\$3,362.92	7.31%
Cart Barn Surge Protecdtion	\$2,090.00	\$0.00	\$570.99	(\$570.99)	
Pro Gift Certificates	\$0.00	\$0.00	\$843.03	(\$843.03)	
Sales Tax	\$44,879.39	\$46,800.00	\$43,063.31	\$3,736.69	7.98%
Other Supplies		\$500.00		\$500.00	
<b>Total</b>	<b>\$303,599.40</b>	<b>\$294,370.00</b>	<b>\$279,093.13</b>	<b>\$15,276.87</b>	<b>5.19%</b>
<b>General Golf Operations</b>					
P.O. Box Rent	\$66.00	\$66.00	\$70.00	(\$4.00)	-6.06%
Direct Deposit Fees	\$225.00	\$225.00	\$138.25	\$86.75	38.56%
Credit Card Misc. Income			\$1,400.58		
Sales Tax Filing Penalty			\$588.37		
Podiums			\$3,033.75		
Reim. Pro Health Ins. Deduction			\$579.74		
Staining Snack Shop & Cart Barn		\$4,000.00	\$4,500.00	(\$500.00)	-12.50%
GA FICA Paid from GC			\$32.92		
Beverage Cart		\$8,500.00		\$8,500.00	100.00%
Golf Carts (6)		\$27,300.00	\$36,500.00	(\$9,200.00)	-33.70%
Pavement Repairs Pro Shop		\$5,000.00	\$1,194.48	\$3,805.52	76.11%
Pro Credit Balance	\$623.49				
Pro Goift Certificates	\$344.64				
Deposit Books	\$52.25				

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UCC Late fee	\$50.00				
<b>Total</b>	<b>\$1,361.38</b>	<b>\$45,091.00</b>	<b>\$48,038.09</b>	<b>\$2,688.27</b>	
<b>Total Golf Course Expenses</b>	<b>\$848,813.35</b>	<b>\$1,081,800.00</b>	<b>\$955,867.06</b>	<b>\$127,954.81</b>	<b>11.83%</b>