

**ST. GERMAIN GOLF CLUB
BUDGET 2018 DECEMBER**

| Line Item | Actual 2017 | Budget 2018 | Actual 2018 | Balance 2018 | Budg % Remain |
|---------------------------------|---------------------|---------------------|---------------------|--------------------|-----------------|
| Income | | | | | |
| Greens Fees | \$399,900.06 | \$400,000.00 | \$357,470.67 | \$42,529.33 | 10.63% |
| Rental Clubs | \$3,516.10 | \$3,000.00 | \$1,893.00 | \$1,107.00 | 36.90% |
| Pro Merchandise | \$42,637.08 | \$46,000.00 | \$48,274.64 | (\$2,274.64) | -4.94% |
| Gift Certificates Pro | \$3,573.03 | \$2,000.00 | \$1,905.00 | \$95.00 | 4.75% |
| Gift Certificates Town | \$1,331.71 | \$1,400.00 | \$1,833.65 | (\$433.65) | -30.98% |
| Soda/Snacks-Pro Shop | \$75,655.94 | \$82,000.00 | \$79,041.69 | \$2,958.31 | 3.61% |
| Cart Rental | \$176,855.67 | \$190,000.00 | \$152,976.61 | \$37,023.39 | 19.49% |
| Rain Checks Redeemed | -\$1,768.98 | -\$1,500.00 | -\$253.07 | (\$1,246.93) | 83.13% |
| Gift Certificates Redeemed | -\$4,265.57 | -\$3,900.00 | -\$3,475.30 | (\$424.70) | 10.89% |
| Driving Range | \$19,530.93 | \$20,000.00 | \$19,165.46 | \$834.54 | 4.17% |
| Season Passes | \$61,996.00 | \$62,000.00 | \$56,757.00 | \$5,243.00 | 8.46% |
| Tee Signs | \$2,500.00 | \$2,500.00 | \$1,925.00 | \$575.00 | 23.00% |
| Handicap Fees | \$2,392.00 | \$2,400.00 | \$1,890.00 | \$510.00 | 21.25% |
| Rebates/Incentives Distributors | -\$593.42 | \$0.00 | \$1,067.88 | (\$1,067.88) | |
| Golf Course Interest | \$185.96 | \$0.00 | \$95.43 | (\$95.43) | |
| Health Insurance Deduction | \$4,817.22 | \$5,274.07 | \$5,053.88 | \$220.19 | 4.17% |
| Sales Tax | \$42,541.05 | \$45,000.00 | \$39,322.04 | \$5,677.96 | 12.62% |
| Interest Money Market | \$22.70 | \$0.00 | \$0.00 | \$0.00 | |
| Carryover from 2017 | | \$83,587.51 | \$83,587.51 | \$0.00 | 0.00% |
| Equipment Sales | \$80.00 | | \$3,300.00 | | |
| Soda Miscellaneous Income | \$1,751.41 | | | | |
| Sales Tax Credit | \$126.84 | | \$217.62 | | |
| Pro Shop Credit | \$1,553.15 | | \$294.28 | | |
| Sales Tax Refund | \$898.57 | | \$0.00 | | |
| Insurance Claim | | | \$4,040.00 | | |
| Returned Payroll Check | \$101.89 | | \$0.00 | | |
| Cash over/undner | \$39.38 | | -\$69.07 | | |
| Credit Card Misc. Income | \$2,151.36 | | \$12,255.75 | | |
| Events Exempt from Sales Tax | | | \$305.00 | | |
| Junior Golf Program Donations | | | \$3,596.78 | | |
| Unemployment Refund | | | \$266.92 | | |
| Refunds | | | \$1,909.65 | | |
| Total Receipts | \$837,530.08 | \$939,761.58 | \$874,648.02 | \$91,230.49 | 9.71% |
| Concessions | | | | | |
| Repair/Maintenance | \$276.69 | \$1,500.00 | \$310.01 | \$1,189.99 | 79.33% |
| Merchandise Cost | \$28,824.61 | \$31,000.00 | \$27,736.93 | \$3,263.07 | 10.53% |
| Shed for Ice Machine | | \$0.00 | \$0.00 | \$0.00 | |
| Bathroom Door & Wall | | \$0.00 | \$0.00 | \$0.00 | |
| Wages | \$15,070.93 | \$17,000.00 | \$14,807.88 | \$2,192.12 | 12.89% |
| Payroll Tax (7.6%) | \$1,106.21 | \$1,300.00 | \$1,132.81 | \$167.19 | 12.86% |
| Supplies | \$99.60 | \$1,000.00 | \$827.86 | \$172.14 | 17.21% |
| Hot Dog Machine | | \$500.00 | \$0.00 | \$500.00 | |
| Total | \$45,378.04 | \$52,300.00 | \$44,815.49 | \$7,484.51 | 14.31% |
| Debt Retirement | | | | | |
| Debt Retirement Prin/Int | \$109,702.79 | \$0.00 | \$0.00 | \$0.00 | -100.00% |
| Golf Course Winter Fund | \$0.00 | \$57,021.80 | | \$57,021.80 | -100.00% |
| Total | \$109,702.79 | \$57,021.80 | \$0.00 | \$57,021.80 | -100.00% |
| Golf Expenses | | | | | |
| Wages-Superintendent | \$51,500.00 | \$53,045.20 | \$53,045.20 | \$0.00 | 0.00% |
| Wages-Assist/Mechanic | \$47,320.00 | \$48,739.86 | \$48,739.86 | \$0.00 | 0.00% |
| Health Insurance | \$18,676.42 | \$20,690.41 | \$20,100.62 | \$589.79 | 2.85% |
| Wages-Others | \$59,582.69 | \$65,000.00 | \$59,902.36 | \$5,097.64 | 7.84% |
| Payroll Tax (7.6%) | \$12,117.82 | \$12,700.00 | \$12,369.07 | \$330.93 | 2.61% |
| Retirement (6.6%) | \$6,719.70 | \$6,720.00 | \$6,819.54 | (\$99.54) | -1.48% |
| Unemployment | \$6,595.16 | \$8,000.00 | \$14,337.17 | (\$6,337.17) | -79.21% |
| Seed, Sod, Etc. | \$1,454.92 | \$2,000.00 | \$1,909.61 | \$90.39 | 4.52% |
| Fertilizers/Chemicals | \$42,906.51 | \$44,000.00 | \$47,976.33 | (\$3,976.33) | -9.04% |
| Work Clothes/supplies | \$612.37 | \$620.00 | \$599.74 | \$20.26 | 3.27% |
| Sand & Gravel | \$9,076.87 | \$9,000.00 | \$6,183.44 | \$2,816.56 | 31.30% |
| Bldg. Repair & Maint. | \$737.51 | \$1,000.00 | \$393.11 | \$606.89 | 60.69% |
| Gas & Lubricants | \$9,325.17 | \$10,000.00 | \$10,387.04 | (\$387.04) | -3.87% |
| Supplies | \$3,433.71 | \$3,500.00 | \$3,182.19 | \$317.81 | 9.08% |

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|---------------------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Course Maintenance | \$5,901.55 | \$6,000.00 | \$5,873.46 | \$126.54 | 2.11% |
| Course AD & D Insurance | \$576.00 | \$500.00 | \$572.41 | (\$72.41) | -14.48% |
| Outside Labor | \$500.00 | \$1,000.00 | \$950.00 | \$50.00 | 5.00% |
| Irrigation Repair/ Drainage | \$6,138.61 | \$6,000.00 | \$5,807.14 | \$192.86 | 3.21% |
| Equipment Repair | \$26,623.37 | \$20,000.00 | \$15,002.31 | \$4,997.69 | 24.99% |
| Equipment Rental | \$524.19 | \$1,500.00 | \$1,563.01 | (\$63.01) | -4.20% |
| Electricity | \$9,584.13 | \$10,500.00 | \$10,235.08 | \$264.92 | 2.52% |
| Golf Course Dumpster | \$1,215.07 | \$1,400.00 | \$1,164.43 | \$235.57 | 16.83% |
| Telephone #2/Internet | \$1,220.89 | \$1,500.00 | \$1,175.92 | \$324.08 | 21.61% |
| Heat | \$1,958.47 | \$2,000.00 | \$2,386.53 | (\$386.53) | -19.33% |
| Memberships | \$925.00 | \$1,300.00 | \$960.00 | \$340.00 | 26.15% |
| Equipment Replacement | \$147,192.14 | \$7,500.00 | \$7,170.15 | \$329.85 | 4.40% |
| Short Game Area by Mulligans | \$1,867.86 | \$0.00 | \$0.00 | \$0.00 | |
| Blowers | | \$0.00 | \$0.00 | \$0.00 | |
| Trash Pump | \$2,982.37 | \$0.00 | \$0.00 | \$0.00 | |
| Office Supplies | | \$500.00 | \$143.63 | \$356.37 | 71.27% |
| Pump Station Replacement | | \$120,000.00 | \$111,200.36 | \$8,799.64 | 7.33% |
| New Benches & Up Front Accessories | | \$8,500.00 | \$8,505.00 | (\$5.00) | -0.06% |
| Flagstone Patio & Up Front Split Rail | | \$4,500.00 | \$4,733.46 | (\$233.46) | -5.19% |
| | | | | | |
| Total | \$477,268.50 | \$477,715.47 | \$463,388.17 | \$14,327.30 | 3.00% |
| | | | | | |
| Pro Shop | | | | | |
| Wages-Pro | \$46,350.00 | \$47,740.16 | \$47,740.16 | \$0.00 | 0.00% |
| Wages-Others | \$50,858.62 | \$60,300.00 | \$51,391.06 | \$8,908.94 | 14.77% |
| Payroll Tax | \$7,483.17 | \$8,250.00 | \$7,583.56 | \$666.44 | 8.08% |
| Retirement | \$3,151.73 | \$3,200.00 | \$3,198.52 | \$1.48 | 0.05% |
| Telephone | \$2,236.81 | \$3,750.00 | \$2,632.08 | \$1,117.92 | 29.81% |
| Range Balls | \$787.50 | \$2,000.00 | \$1,925.00 | \$75.00 | 3.75% |
| Cable TV | \$827.14 | \$800.00 | \$806.31 | (\$6.31) | -0.79% |
| Rent | \$13,750.00 | \$15,000.00 | \$17,000.00 | (\$2,000.00) | -13.33% |
| Handicap Service | \$1,854.00 | \$2,400.00 | \$1,865.00 | \$535.00 | 22.29% |
| Office Supplies | \$1,113.28 | \$1,500.00 | \$844.78 | \$655.22 | 43.68% |
| Score Cards & Pencils | \$1,946.01 | \$2,200.00 | \$892.49 | \$1,307.51 | 59.43% |
| Shop Repairs | \$103.13 | \$500.00 | \$412.99 | \$87.01 | 17.40% |
| Postage | \$70.50 | \$150.00 | \$122.00 | \$28.00 | 18.67% |
| Cart Repairs | \$5,496.68 | \$7,000.00 | \$2,219.21 | \$4,780.79 | 68.30% |
| Credit Card Fees | \$13,404.84 | \$13,800.00 | \$12,327.85 | \$1,472.15 | 10.67% |
| Advertising | \$13,961.65 | \$14,000.00 | \$16,505.51 | (\$2,505.51) | -17.90% |
| Insurance | \$12,725.00 | \$12,725.00 | \$0.00 | \$12,725.00 | 100.00% |
| Workmens Comp | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| Dues | \$645.00 | \$550.00 | \$450.00 | \$100.00 | 18.18% |
| Cart Rental | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| New Rental Clubs | \$0.00 | \$800.00 | \$0.00 | \$800.00 | 100.00% |
| Miscellaneous | \$1,060.64 | \$0.00 | \$0.00 | \$0.00 | |
| Education | \$0.00 | \$500.00 | \$0.00 | \$500.00 | 100.00% |
| Health Insurance | \$12,080.12 | \$13,303.45 | \$14,655.29 | (\$1,351.84) | -10.16% |
| Computer repair/equipment | \$1,347.85 | \$2,000.00 | \$1,781.18 | \$218.82 | 10.94% |
| Golf course directional signs | \$725.05 | \$1,000.00 | \$293.00 | \$707.00 | 70.70% |
| On Line Reservations | \$0.00 | \$5,000.00 | \$5,000.00 | \$0.00 | 0.00% |
| Pro Merchandise | \$42,637.08 | \$46,000.00 | \$48,274.46 | (\$2,274.46) | -4.94% |
| Pro Credits | \$570.99 | \$0.00 | \$0.00 | \$0.00 | |
| Pro Gift Certificates | \$843.03 | \$0.00 | \$0.00 | \$0.00 | |
| Filtration for Washing Carts | \$0.00 | \$0.00 | \$0.00 | \$0.00 | |
| Sales Tax | \$43,063.31 | \$45,000.00 | \$39,320.36 | \$5,679.64 | 12.62% |
| Other Supplies | \$0.00 | \$500.00 | \$431.09 | \$68.91 | 13.78% |
| Deposit Books | | \$100.00 | \$0.00 | \$100.00 | 100.00% |
| Cart Barn Project | | \$10,345.00 | \$0.00 | \$10,345.00 | 100.00% |
| | | | | | |
| Total | \$279,093.13 | \$320,413.61 | \$277,671.90 | \$42,741.71 | 13.34% |
| | | | | | |
| General Golf Operations | | | | | |
| P.O. Box Rent | \$70.00 | \$70.00 | \$0.00 | \$70.00 | 100.00% |
| Direct Deposit Fees | \$138.25 | \$120.00 | \$136.88 | (\$16.88) | -14.07% |
| IRS Overpayment | | | \$7,215.18 | | |
| ETS Annual Fee | | | \$150.00 | | |
| Credit Caed Fee Deductions | \$1,400.58 | \$1,500.00 | \$0.00 | \$1,500.00 | 100.00% |
| Youth Golf Program | | | \$305.00 | | |

**ST. GERMAIN GOLF CLUB
BUDGET 2018 DECEMBER**

| Line Item | Actual 2017 | Budget 2018 | Actual 2018 | Balance 2018 | Budg % Remain |
|-----------------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Sales Tax Filing penalty | \$588.37 | \$0.00 | \$0.00 | \$0.00 | |
| Podiums | \$3,033.75 | \$0.00 | \$0.00 | \$0.00 | |
| Health Insurance overpay | | | \$50.00 | | |
| Reim. Pro Health Ins. Deduction | \$579.74 | \$0.00 | \$0.00 | \$0.00 | |
| Staining Snack Shop & Cart Barn | \$4,500.00 | \$0.00 | \$0.00 | \$0.00 | |
| GA FICA Paid from GC | \$32.92 | \$0.00 | \$0.00 | \$0.00 | |
| Transfers 2017 Expenses | \$0.00 | \$2,780.70 | \$2,780.70 | \$0.00 | |
| Golf Carts (6) | \$36,500.00 | \$27,840.00 | \$32,480.00 | (\$4,640.00) | -16.67% |
| Pavement Repairs Pro Shop | \$1,194.48 | \$0.00 | \$0.00 | \$0.00 | |
| | | | | | |
| TOTAL | \$48,038.09 | \$32,310.70 | \$43,117.76 | (\$3,086.88) | -9.55% |
| | | | | | |
| Total Golf Course Expenses | \$959,480.55 | \$939,761.58 | \$828,993.32 | \$118,488.44 | 12.61% |