

TOWN OF ST. GERMAIN
ST. GERMAIN, WISCONSIN 54558

FINANCIAL STATEMENT ST. GERMAIN GOLF CLUB
YEAR ENDED DECEMBER 31, 2018

THIS STATEMENT WAS PREPARED BY THE TOWN CLERK FROM AN AUDIT OF THE
TOWN BOOKS AND RECORDS OF THE TOWN OF ST. GERMAIN

BALANCE PER BOOKS 1-1-2018			
GOLF COURSE GENERAL ACCOUNT	\$83,587.51		
GOLF COURSE MONEY MARKET ACCOUNT	\$0.00		
			<u>\$83,587.51</u>
RECEIPTS 1-1-2018 THRU 12-31-2018			
GOLF COURSE GENERAL ACCOUNT	\$791,060.51		
GOLF COURSE MONEY MARKET ACCOUNT	\$0.00		
			<u>\$791,060.51</u>
			<u>\$874,648.02</u>
TRANSFERS 1-1-2018 THRU 12-31-2018			
GENERAL ACCOUNT	\$13,014.17		
2018 INSURANCE	\$12,725.00		
JULY MEMBERSHIP AARON	\$535.00		
FRANKS DUPLICATE CHECK	\$39.47		
FICA PAID FROM GENERAL ACCOUNT	\$381.98		
FROM GENERAL ACCOUNT	\$70,000.00		
TO GENERAL ACCOUNT	\$70,563.96		
2017 EXPENSES	\$2,780.70		
			<u>\$2,780.70</u>
DISBURSEMENTS 1-1-2018 THRU 12-31-2018			
GOLF COURSE GENERAL ACCOUNT	\$826,882.23		
			<u>\$826,882.23</u>
TOTAL CASH ON HAND 12-31-2018			
GOLF COURSE GENERAL ACCOUNT	\$32,078.11		
GOLF COURSE MONEY MARKET ACCT.	\$0.00		
			<u>\$32,078.11</u>

FINANCIAL STATEMENT

<u>EXPENDITURES</u>	<u>ESTIMATED 2018</u>	<u>ACTUAL 2018</u>	<u>BALANCE 2018</u>
GOLF COURSE DEBT RETIREMENT			
DEBT RETIREMENT PRIN/INT.(PAID FROM GEN. ACCT)	\$0.00	\$0.00	\$0.00
WINTER FUND	\$100,000.00		\$100,000.00
TOTAL GOLF COURSE DEBT RETIREMENT	\$100,000.00	\$0.00	\$100,000.00
GOLF COURSE PRO SHOP			
Wages-Pro	\$47,740.16	\$47,740.16	\$0.00
Wages-Others	\$60,300.00	\$51,391.06	\$8,908.94
Payroll Tax	\$8,250.00	\$7,583.56	\$666.44
Retirement	\$3,200.00	\$3,198.52	\$1.48
Telephone	\$3,750.00	\$2,632.08	\$1,117.92
Range Balls	\$2,000.00	\$1,925.00	\$75.00
Cable TV	\$800.00	\$806.31	(\$6.31)
Rent	\$15,000.00	\$17,000.00	(\$2,000.00)
Handicap Service	\$2,400.00	\$1,865.00	\$535.00
Office Supplies	\$1,500.00	\$844.78	\$655.22
Score Cards & Pencils	\$2,200.00	\$892.49	\$1,307.51
Shop Repairs	\$500.00	\$412.99	\$87.01
Postage	\$150.00	\$122.00	\$28.00
Cart Repairs	\$7,000.00	\$2,219.21	\$4,780.79
Credit Card Fees	\$13,800.00	\$12,327.85	\$1,472.15
Advertising	\$14,000.00	\$16,505.51	(\$2,505.51)
Insurance	\$12,725.00	\$0.00	\$12,725.00
Workmens Comp	\$0.00	\$0.00	\$0.00
Dues	\$550.00	\$450.00	\$100.00
Cart Rental	\$0.00	\$0.00	\$0.00
New Rental Clubs	\$800.00	\$0.00	\$800.00
Miscellaneous	\$0.00	\$0.00	\$0.00
Education	\$500.00	\$0.00	\$500.00
Health Insurance	\$13,303.45	\$14,655.29	(\$1,351.84)
Computer repair/equipment	\$2,000.00	\$1,781.18	\$218.82
Golf course directional signs	\$1,000.00	\$293.00	\$707.00
On_Line Reservations	\$5,000.00	\$5,000.00	\$0.00
Pro Merchandise	\$46,000.00	\$48,274.46	(\$2,274.46)
Pro Credits	\$0.00	\$0.00	\$0.00
Filtration for Washing Carts	\$0.00	\$0.00	\$0.00
Sales Tax	\$45,000.00	\$39,320.36	\$5,679.64
Other Supplies	\$500.00	\$431.09	\$68.91

Deposit Books	\$100.00	\$0.00	\$100.00
Cart Barn Project	\$10,345.00	\$0.00	\$10,345.00
TOTAL	\$320,413.61	\$277,671.90	\$42,741.71
GOLF COURSE SUPERINTENDENT			
Wages-Superintendent	\$53,045.20	\$53,045.20	\$0.00
Wages-Assist/Mechanic	\$48,739.86	\$48,739.86	\$0.00
	<u>ESTIMATED 2018</u>	<u>ACTUAL 2018</u>	<u>BALANCE 2018</u>
Health Insurance	\$20,690.41	\$20,100.62	\$589.79
Wages-Others	\$65,000.00	\$59,902.36	\$5,097.64
Payroll Tax (7.6%)	\$12,700.00	\$12,369.07	\$330.93
Retirement (6.6%)	\$6,720.00	\$6,819.54	(\$99.54)
Unemployment	\$8,000.00	\$14,337.17	(\$6,337.17)
Seed, Sod, Etc.	\$2,000.00	\$1,909.61	\$90.39
Fertilizers/Chemicals	\$44,000.00	\$47,976.33	(\$3,976.33)
Work Clothes/supplies	\$620.00	\$599.74	\$20.26
Sand & Gravel	\$9,000.00	\$6,183.44	\$2,816.56
Bldg. Repair & Maint.	\$1,000.00	\$393.11	\$606.89
Gas & Lubricants	\$10,000.00	\$10,387.04	(\$387.04)
Supplies	\$3,500.00	\$3,182.19	\$317.81
Course Maintenance	\$6,000.00	\$5,873.46	\$126.54
Course AD & D Insurance	\$500.00	\$572.41	(\$72.41)
Outside Labor	\$1,000.00	\$950.00	\$50.00
Irrigation Repair/ Drainage	\$6,000.00	\$5,807.14	\$192.86
Equipment Repair	\$20,000.00	\$15,002.31	\$4,997.69
Equipment Rental	\$1,500.00	\$1,563.01	(\$63.01)
Electricity	\$10,500.00	\$10,235.08	\$264.92
Golf Course Dumpster	\$1,400.00	\$1,164.43	\$235.57
Telephone #2/Internet	\$1,500.00	\$1,175.92	\$324.08
Heat	\$2,000.00	\$2,386.53	(\$386.53)
Memberships	\$1,300.00	\$960.00	\$340.00
Equipment Replacement	\$7,500.00	\$7,170.15	\$329.85
Short Game Area by Mulligans	\$0.00	\$0.00	\$0.00
Blowers	\$0.00	\$0.00	\$0.00
Trash Pump	\$0.00	\$0.00	\$0.00
Office Supplies	\$500.00	\$143.63	\$356.37
Pump Station Replacement	\$120,000.00	\$111,200.36	\$8,799.64
New Benches & Up Front Accessories	\$8,500.00	\$8,505.00	(\$5.00)
Flagstone Patio & Up Front Split Rail	\$4,500.00	\$4,733.46	(\$233.46)
TOTAL GOLF COURSE SUPERINTENDENT	\$477,715.47	\$463,388.17	\$14,327.30
GOLF COURSE CONCESSIONS			
Repair/Maintenance	\$1,500.00	\$310.01	\$1,189.99
Merchandise Cost	\$31,000.00	\$27,736.93	\$3,263.07
Shed for Ice Machine	\$0.00	\$0.00	\$0.00
Bathroom Door & Wall	\$0.00	\$0.00	\$0.00
Wages	\$17,000.00	\$14,807.88	\$2,192.12
Payroll Tax (7.6%)	\$1,300.00	\$1,132.81	\$167.19
Supplies	\$1,000.00	\$827.86	\$172.14
Hot Dog Machine	\$500.00	\$0.00	\$500.00
TOTAL GOLF COURSE CONCESSIONS	\$52,300.00	\$44,815.49	\$7,484.51
GOLF COURSE GENERAL OPERATIONS			
P.O. Box Rent	\$70.00	\$0.00	\$70.00
Direct Deposit Fees	\$120.00	\$136.88	(\$16.88)
IRS overpayment 7/6 & 8/17/2018		\$7,215.18	
ETS Annual Fee		\$150.00	
Pro Shop Unused Credits		\$669.61	
Health Insurance overpay		\$50.00	
Youth golf program		\$305.00	
Credit Card Misc. Income	\$1,500.00	\$0.00	\$1,500.00
Golf Carts (6)	\$27,840.00	\$32,480.00	(\$4,640.00)
TOTAL GOLF COURSE GENERAL OPERATIONS	\$29,530.00	\$41,006.67	(\$11,476.67)
TOTAL EXPENDITURES GOLF COURSE	\$979,959.08	\$826,882.23	\$153,076.85

<u>RECEIPTS</u>	<u>ESTIMATED 2018</u>	<u>ACTUAL 2018</u>	<u>BALANCE 2018</u>
GOLF COURSE REVENUES			
Greens Fees	\$400,000.00	\$357,470.67	\$42,529.33
Rental Clubs	\$3,000.00	\$1,893.00	\$1,107.00
Pro Merchandise	\$46,000.00	\$48,274.64	(\$2,274.64)
Gift Certificates Pro	\$2,000.00	\$1,905.00	\$95.00
Gift Certificates Town	\$1,400.00	\$1,833.65	(\$433.65)
Soda/Snacks-Pro Shop	\$82,000.00	\$79,041.69	\$2,958.31
Cart Rental	\$190,000.00	\$152,976.61	\$37,023.39
Rain Checks Redeemed	-\$1,500.00	(\$253.07)	(\$1,246.93)
Gift Certificates Redeemeed	-\$3,900.00	(\$3,475.30)	(\$424.70)
Driving Range	\$20,000.00	\$19,165.46	\$834.54
Season Passes	\$62,000.00	\$56,757.00	\$5,243.00
Tee Signs	\$2,500.00	\$1,925.00	\$575.00
Handicap Fees	\$2,400.00	\$1,890.00	\$510.00
Rebates/Incentives Distributors	\$0.00	\$1,067.88	(\$1,067.88)
Golf Course Interest	\$0.00	\$95.43	(\$95.43)
Health Insurance Deduction	\$5,274.07	\$5,053.88	\$220.19
Sales Tax	\$45,000.00	\$39,322.04	\$5,677.96
Interest Money Market	\$0.00	\$0.00	\$0.00
Carryover from 2017	\$80,806.80	\$0.00	\$80,806.80
Equipment Sales		\$3,300.00	
Sales Tax Credit		\$217.62	
Pro Shop Credit		\$294.28	
Sales Tax Refund		\$0.00	
Insurance Claim		\$4,040.00	
Cash over/undner		(\$69.07)	
Events Exempt from Sales Tax		\$12,255.75	
Junior Golf Program Donations		\$305.00	
Unemployment Refund		\$3,596.78	
Credit Card Misc. Income		\$266.92	
Refunds		\$1,909.65	
TOTAL GOLF COURSE REVENUES	\$936,980.87	\$791,060.51	\$145,920.36

ESTIMATED 2018 ACTUAL 2018 BALANCE 2018

FINANCIAL REPORT RECONCILIATION

CASH ON HAND BEGINNING OF YEAR	\$83,587.51	
TRANSFERS FROM GENERAL ACCOUNT	\$70,000.00	
REVENUES	\$791,060.51	
TOTAL	\$944,648.02	
CASH ON HAND AT END OF YEAR	\$32,078.11	
EXPENDITURES	\$826,882.23	
FICA PAID FROM GA	(\$381.98)	
TRANSFER TO GENERAL ACCOUNT	\$83,288.96	
2017 EXPENSES	\$2,780.70	
TOTAL	\$944,648.02	(\$0.00)