

**ST. GERMAIN GOLF CLUB
BUDGET 2018 JULY**

Line Item	Actual 2017	Budget 2018	Actual 2018	Balance 2018	Budg % Remain
Income					
Greens Fees	\$399,900.06	\$400,000.00	\$194,252.34	\$205,747.66	51.44%
Rental Clubs	\$3,516.10	\$3,000.00	\$1,296.00	\$1,704.00	56.80%
Pro Merchandise	\$42,637.08	\$46,000.00	\$26,537.90	\$19,462.10	42.31%
Gift Certificates Pro	\$3,573.03	\$2,000.00	\$1,880.00	\$120.00	6.00%
Gift Certificates Town	\$1,331.71	\$1,400.00	\$1,269.43	\$130.57	9.33%
Soda/Snacks-Pro Shop	\$75,655.94	\$82,000.00	\$41,747.32	\$40,252.68	49.09%
Cart Rental	\$176,855.67	\$190,000.00	\$90,849.65	\$99,150.35	52.18%
Rain Checks Redeemed	-\$1,768.98	-\$1,500.00	-\$120.14	(\$1,379.86)	91.99%
Gift Certificates Redeemed	-\$4,265.57	-\$3,900.00	-\$2,366.69	(\$1,533.31)	39.32%
Driving Range	\$19,530.93	\$20,000.00	\$13,156.86	\$6,843.14	34.22%
Season Passes	\$61,996.00	\$62,000.00	\$56,757.00	\$5,243.00	8.46%
Tee Signs	\$2,500.00	\$2,500.00	\$1,300.00	\$1,200.00	48.00%
Handicap Fees	\$2,392.00	\$2,400.00	\$1,890.00	\$510.00	21.25%
Rebates/Incentives Distributors	-\$593.42	\$0.00	\$1,067.88	(\$1,067.88)	
Golf Course Interest	\$185.96	\$0.00	\$40.93	(\$40.93)	
Health Insurance Deduction	\$4,817.22	\$5,274.07	\$2,915.70	\$2,358.37	44.72%
Sales Tax	\$42,541.05	\$45,000.00	\$23,358.72	\$21,641.28	48.09%
Interest Money Market	\$22.70	\$0.00	\$0.00	\$0.00	
Carrvoer from 2017		\$83,587.51	\$83,587.51	\$0.00	0.00%
Equipment Sales	\$80.00		\$3,300.00		
Soda Miscellaneous Income	\$1,751.41		\$0.00		
Sales Tax Credit	\$126.84		\$74.44		
Pro Shop Credit	\$1,553.15		\$1,943.92		
Sales Tax Refund	\$898.57		\$0.00		
Insurance Claim			\$2,081.67		
Returned Payroll Check	\$101.89		-\$149.68		
Cash over/undner	\$39.38		-\$82.15		
Credit Card Misc. Income	\$2,151.36				
Events Exempt from Sales Tax			\$5,934.75		
Junior Golf Program Donations			\$305.00		
Refunds			\$902.19		
Total Receipts	\$837,530.08	\$939,761.58	\$553,730.55	\$400,341.17	42.60%
Concessions					
Repair/Maintenance	\$276.69	\$1,500.00	\$0.00	\$1,500.00	100.00%
Merchandise Cost	\$28,824.61	\$31,000.00	\$12,739.87	\$18,260.13	58.90%
Shed for Ice Machine		\$0.00	\$0.00	\$0.00	
Bathroom Door & Wall		\$0.00	\$0.00	\$0.00	
Wages	\$15,070.93	\$17,000.00	\$6,366.27	\$10,633.73	62.55%
Payroll Tax (7.6%)	\$1,106.21	\$1,300.00	\$487.01	\$812.99	62.54%
Supplies	\$99.60	\$1,000.00	\$827.86	\$172.14	17.21%
Hot Dog Machine		\$500.00	\$0.00	\$500.00	
Total	\$45,378.04	\$52,300.00	\$20,421.01	\$31,878.99	60.95%
Debt Retirement					
Debt Retirement Prin/Int	\$109,702.79	\$0.00	\$0.00	\$0.00	-100.00%
Golf Course Winter Fund	\$0.00	\$57,021.80		\$57,021.80	-100.00%
Total	\$109,702.79	\$57,021.80	\$0.00	\$57,021.80	-100.00%
Golf Expenses					
Wages-Superintendent	\$51,500.00	\$53,045.20	\$30,603.00	\$22,442.20	42.31%
Wages-Assist/Mechanic	\$47,320.00	\$48,739.86	\$28,119.15	\$20,620.71	42.31%
Health Insurance	\$18,676.42	\$20,690.41	\$11,633.16	\$9,057.25	43.78%
Wages-Others	\$59,582.69	\$65,000.00	\$28,747.28	\$36,252.72	55.77%
Payroll Tax (7.6%)	\$12,117.82	\$12,700.00	\$6,691.42	\$6,008.58	47.31%
Retirement (6.6%)	\$6,719.70	\$6,720.00	\$3,934.35	\$2,785.65	41.45%
Unemployment	\$6,595.16	\$8,000.00	\$14,025.17	(\$6,025.17)	-75.31%
Seed, Sod, Etc.	\$1,454.92	\$2,000.00	\$1,337.74	\$662.26	33.11%
Fertilizers/Chemicals	\$42,906.51	\$44,000.00	\$38,129.25	\$5,870.75	13.34%
Work Clothes/supplies	\$612.37	\$620.00	\$599.74	\$20.26	3.27%
Sand & Gravel	\$9,076.87	\$9,000.00	\$2,287.06	\$6,712.94	74.59%
Bldg. Repair & Maint.	\$737.51	\$1,000.00	\$154.21	\$845.79	84.58%
Gas & Lubricants	\$9,325.17	\$10,000.00	\$3,930.18	\$6,069.82	60.70%
Supplies	\$3,433.71	\$3,500.00	\$2,702.69	\$797.31	22.78%
Course Maintenance	\$5,901.55	\$6,000.00	\$2,546.30	\$3,453.70	57.56%

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Course AD & D Insurance	\$576.00	\$500.00	\$336.00	\$164.00	32.80%
Outside Labor	\$500.00	\$1,000.00	\$350.00	\$650.00	65.00%
Irrigation Repair/ Drainage	\$6,138.61	\$6,000.00	\$1,518.95	\$4,481.05	74.68%
Equipment Repair	\$26,623.37	\$20,000.00	\$7,616.68	\$12,383.32	61.92%
Equipment Rental	\$524.19	\$1,500.00	\$0.00	\$1,500.00	100.00%
Electricity	\$9,584.13	\$10,500.00	\$3,890.55	\$6,609.45	62.95%
Golf Course Dumpster	\$1,215.07	\$1,400.00	\$319.90	\$1,080.10	77.15%
Telephone #2/Internet	\$1,220.89	\$1,500.00	\$588.78	\$911.22	60.75%
Heat	\$1,958.47	\$2,000.00	\$2,386.53	(\$386.53)	-19.33%
Memberships	\$925.00	\$1,300.00	\$425.00	\$875.00	67.31%
Equipment Replacement	\$147,192.14	\$7,500.00	\$7,170.15	\$329.85	4.40%
Short Game Area by Mulligans	\$1,867.86	\$0.00	\$0.00	\$0.00	
Blowers		\$0.00	\$0.00	\$0.00	
Trash Pump	\$2,982.37	\$0.00	\$0.00	\$0.00	
Office Supplies		\$500.00	\$62.45	\$437.55	87.51%
Pump Station Replacement		\$120,000.00	\$110,751.70	\$9,248.30	7.71%
New Benches & Up Front Accessories		\$8,500.00	\$8,505.00	(\$5.00)	-0.06%
Flagstone Patio & Up Front Split Rail		\$4,500.00	\$4,733.46	(\$233.46)	-5.19%
Total	\$477,268.50	\$477,715.47	\$324,095.85	\$153,619.62	32.16%
Pro Shop					
Wages-Pro	\$46,350.00	\$47,740.16	\$27,542.40	\$20,197.76	42.31%
Wages-Others	\$50,858.62	\$60,300.00	\$20,823.27	\$39,476.73	65.47%
Payroll Tax	\$7,483.17	\$8,250.00	\$3,700.00	\$4,550.00	55.15%
Retirement	\$3,151.73	\$3,200.00	\$1,845.30	\$1,354.70	42.33%
Telephone	\$2,236.81	\$3,750.00	\$1,733.52	\$2,016.48	53.77%
Range Balls	\$787.50	\$2,000.00	\$0.00	\$2,000.00	100.00%
Cable TV	\$827.14	\$800.00	\$467.16	\$332.84	41.61%
Rent	\$13,750.00	\$15,000.00	\$11,000.00	\$4,000.00	26.67%
Handicap Service	\$1,854.00	\$2,400.00	\$1,710.00	\$690.00	28.75%
Office Supplies	\$1,113.28	\$1,500.00	\$574.56	\$925.44	61.70%
Score Cards & Pencils	\$1,946.01	\$2,200.00	\$0.00	\$2,200.00	100.00%
Shop Repairs	\$103.13	\$500.00	\$228.53	\$271.47	54.29%
Postage	\$70.50	\$150.00	\$122.00	\$28.00	18.67%
Cart Repairs	\$5,496.68	\$7,000.00	\$1,889.46	\$5,110.54	73.01%
Credit Card Fees	\$13,404.84	\$13,800.00	\$3,533.92	\$10,266.08	74.39%
Advertising	\$13,961.65	\$14,000.00	\$5,111.36	\$8,888.64	63.49%
Insurance	\$12,725.00	\$12,725.00	\$0.00	\$12,725.00	100.00%
Workmens Comp	\$0.00	\$0.00	\$0.00	\$0.00	
Dues	\$645.00	\$550.00	\$0.00	\$550.00	100.00%
Cart Rental	\$0.00	\$0.00	\$0.00	\$0.00	
New Rental Clubs	\$0.00	\$800.00	\$0.00	\$800.00	100.00%
Miscellaneous	\$1,060.64	\$0.00	\$0.00	\$0.00	
Education	\$0.00	\$500.00	\$0.00	\$500.00	100.00%
Health Insurance	\$12,080.12	\$13,303.45	\$8,121.37	\$5,182.08	38.95%
Computer repair/equipment	\$1,347.85	\$2,000.00	\$1,581.53	\$418.47	20.92%
Golf course directional signs	\$725.05	\$1,000.00	\$293.00	\$707.00	70.70%
On Line Reservations	\$0.00	\$5,000.00	\$0.00	\$5,000.00	100.00%
Pro Merchandise	\$42,637.08	\$46,000.00	\$20,066.23	\$25,933.77	56.38%
Pro Credits	\$570.99	\$0.00	\$0.00	\$0.00	
Pro Gift Ceretificates	\$843.03	\$0.00	\$0.00	\$0.00	
Filtration for Washing Carts	\$0.00	\$0.00	\$0.00	\$0.00	
Sales Tax	\$43,063.31	\$45,000.00	\$12,143.79	\$32,856.21	73.01%
Other Supplies	\$0.00	\$500.00	\$431.09	\$68.91	13.78%
Deposit Books		\$100.00	\$0.00	\$100.00	100.00%
Cart Barn Project		\$10,345.00	\$0.00	\$10,345.00	100.00%
Total	\$279,093.13	\$320,413.61	\$122,918.49	\$197,495.12	61.64%
General Golf Operations					
P.O. Box Rent	\$70.00	\$70.00	\$0.00	\$70.00	100.00%
Direct Deposit Fees	\$138.25	\$120.00	\$77.33	\$42.67	35.56%
IRS Overpayment			\$3,562.68		
ETS Annual Fee			\$150.00		
Credit Caed Fee Deductions	\$1,400.58	\$1,500.00	\$0.00	\$1,500.00	100.00%
Youth Golf Program			\$305.00		
Sales Tax Filing penalty	\$588.37	\$0.00	\$0.00	\$0.00	

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Line Item	Actual 2017	Budget 2018	Actual 2018	Balance 2018	Budg % Remain
Podiums	\$3,033.75	\$0.00	\$0.00	\$0.00	
Reim. Pro Health Ins. Deduction	\$579.74	\$0.00	\$0.00	\$0.00	
Staining Snack Shop & Cart Barn	\$4,500.00	\$0.00	\$0.00	\$0.00	
GA FICA Paid from GC	\$32.92	\$0.00	\$0.00	\$0.00	
Transfers 2017 Expenses	\$0.00	\$2,780.70	\$2,780.70	\$0.00	
Golf Carts (6)	\$36,500.00	\$27,840.00	\$27,840.00	\$0.00	0.00%
Pavement Repairs Pro Shop	\$1,194.48	\$0.00	\$0.00	\$0.00	
TOTAL	\$48,038.09	\$32,310.70	\$34,715.71	\$1,612.67	4.99%
Total Golf Course Expenses	\$959,480.55	\$939,761.58	\$502,151.06	\$441,628.20	46.99%