

**ST. GERMAIN GOLF CLUB  
BUDGET 2018 MARCH**

Line Item	Actual 2017	Budget 2018	Actual 2018	Balance 2018	Budg % Remain
<b>Income</b>					
Greens Fees	\$399,900.06	\$400,000.00	\$0.00	\$400,000.00	100.00%
Rental Clubs	\$3,516.10	\$3,000.00	\$0.00	\$3,000.00	100.00%
Pro Merchandise	\$42,637.08	\$46,000.00	\$0.00	\$46,000.00	100.00%
Gift Certificates Pro	\$3,573.03	\$2,000.00	\$0.00	\$2,000.00	100.00%
Gift Certificates Town	\$1,331.71	\$1,400.00	\$211.00	\$1,189.00	84.93%
Soda/Snacks-Pro Shop	\$75,655.94	\$82,000.00	\$0.00	\$82,000.00	100.00%
Cart Rental	\$176,855.67	\$190,000.00	\$1,610.00	\$188,390.00	99.15%
Rain Checks Redeemed	-\$1,768.98	-\$1,500.00	\$0.00	(\$1,500.00)	100.00%
Gift Certificates Redeemed	-\$4,265.57	-\$3,900.00	\$0.00	(\$3,900.00)	100.00%
Driving Range	\$19,530.93	\$20,000.00	\$300.00	\$19,700.00	98.50%
Season Passes	\$61,996.00	\$62,000.00	\$10,240.00	\$51,760.00	83.48%
Tee Signs	\$2,500.00	\$2,500.00	\$0.00	\$2,500.00	100.00%
Handicap Fees	\$2,392.00	\$2,400.00	\$390.00	\$2,010.00	83.75%
Rebates/Incentives Distributors	-\$593.42	\$0.00	\$0.00	\$0.00	
Golf Course Interest	\$185.96	\$0.00	\$20.04	(\$20.04)	
Health Insurance Deduction	\$4,817.22	\$5,274.07	\$1,360.66	\$3,913.41	74.20%
Sales Tax	\$42,541.05	\$45,000.00	\$668.25	\$44,331.75	98.52%
Interest Money Market	\$22.70	\$0.00	\$0.00	\$0.00	
<b>Carrvoer from 2017</b>		<b>\$83,587.51</b>	<b>\$83,587.51</b>	<b>\$0.00</b>	<b>0.00%</b>
Equipment Sales	\$80.00		\$300.00		
Soda Miscellaneous Income	\$1,751.41				
Sales Tax Credit	\$126.84		\$0.00		
Pro Shop Credit	\$1,553.15		\$0.00		
Sales Tax Refund	\$898.57		\$0.00		
Insurance Claim			\$2,081.67		
Returned Payroll Check	\$101.89		\$0.00		
Cash over/undner	\$39.38		\$0.00		
Credit Card Misc. Income	\$2,151.36				
Refunds			\$892.18		
<b>Total Receipts</b>	<b>\$837,530.08</b>	<b>\$939,761.58</b>	<b>\$101,661.31</b>	<b>\$841,374.12</b>	<b>89.53%</b>
<b>Concessions</b>					
Repair/Maintenance	\$276.69	\$1,500.00	\$0.00	\$1,500.00	100.00%
Merchandise Cost	\$28,824.61	\$31,000.00	\$0.00	\$31,000.00	100.00%
Shed for Ice Machine		\$0.00	\$0.00	\$0.00	
Bathroom Door & Wall		\$0.00	\$0.00	\$0.00	
Wages	\$15,070.93	\$17,000.00	\$0.00	\$17,000.00	100.00%
Payroll Tax (7.6%)	\$1,106.21	\$1,300.00	\$0.00	\$1,300.00	100.00%
Supplies	\$99.60	\$1,000.00	\$0.00	\$1,000.00	100.00%
Hot Dog Machine		\$500.00	\$0.00	\$500.00	
<b>Total</b>	<b>\$45,378.04</b>	<b>\$52,300.00</b>	<b>\$0.00</b>	<b>\$52,300.00</b>	<b>100.00%</b>
<b>Debt Retirement</b>					
Debt Retirement Prin/Int	\$109,702.79	\$0.00	\$0.00	\$0.00	-100.00%
Golf Course Winter Fund	\$0.00	\$100,000.00		\$100,000.00	-100.00%
<b>Total</b>	<b>\$109,702.79</b>	<b>\$100,000.00</b>	<b>\$0.00</b>	<b>\$100,000.00</b>	<b>-100.00%</b>
<b>Golf Expenses</b>					
Wages-Superintendent	\$51,500.00	\$53,045.20	\$14,281.40	\$38,763.80	73.08%
Wages-Assist/Mechanic	\$47,320.00	\$48,739.86	\$13,122.27	\$35,617.59	73.08%
Health Insurance	\$18,676.42	\$20,690.41	\$4,985.64	\$15,704.77	75.90%
Wages-Others	\$59,582.69	\$65,000.00	\$0.00	\$65,000.00	100.00%
Payroll Tax (7.6%)	\$12,117.82	\$12,700.00	\$2,096.38	\$10,603.62	83.49%
Retirement (6.6%)	\$6,719.70	\$6,720.00	\$1,836.03	\$4,883.97	72.68%
Unemployment	\$6,595.16	\$8,000.00	\$6,598.00	\$1,402.00	17.53%
Seed, Sod, Etc.	\$1,454.92	\$2,000.00	\$0.00	\$2,000.00	100.00%
Fertilizers/Chemicals	\$42,906.51	\$44,000.00	\$0.00	\$44,000.00	100.00%
Work Clothes/supplies	\$612.37	\$620.00	\$313.87	\$306.13	49.38%
Sand & Gravel	\$9,076.87	\$9,000.00	\$0.00	\$9,000.00	100.00%
Bldg. Repair & Maint.	\$737.51	\$1,000.00	\$0.00	\$1,000.00	100.00%
Gas & Lubricants	\$9,325.17	\$10,000.00	\$0.00	\$10,000.00	100.00%
Supplies	\$3,433.71	\$3,500.00	\$0.00	\$3,500.00	100.00%
Course Maintenance	\$5,901.55	\$6,000.00	\$0.00	\$6,000.00	100.00%
Course AD & D Insurance	\$576.00	\$500.00	\$144.00	\$356.00	71.20%
Outside Labor	\$500.00	\$1,000.00	\$0.00	\$1,000.00	100.00%

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Irrigation Repair/ Drainage	\$6,138.61	\$6,000.00	\$0.00	\$6,000.00	100.00%
Equipment Repair	\$26,623.37	\$20,000.00	\$3,179.02	\$16,820.98	84.10%
Equipment Rental	\$524.19	\$1,500.00	\$0.00	\$1,500.00	100.00%
Electricity	\$9,584.13	\$10,500.00	\$550.70	\$9,949.30	94.76%
Golf Course Dumpster	\$1,215.07	\$1,400.00	\$109.92	\$1,290.08	92.15%
Telephone #2/Internet	\$1,220.89	\$1,500.00	\$327.51	\$1,172.49	78.17%
Heat	\$1,958.47	\$2,000.00	\$1,757.77	\$242.23	12.11%
Memberships	\$925.00	\$1,300.00	\$325.00	\$975.00	75.00%
Equipment Replacement	\$147,192.14	\$7,500.00	\$0.00	\$7,500.00	100.00%
Short Game Area by Mulligans	\$1,867.86	\$0.00	\$0.00	\$0.00	
Blowers		\$0.00	\$0.00	\$0.00	
Trash Pump	\$2,982.37	\$0.00	\$0.00	\$0.00	
Office Supplies		\$500.00	\$62.45	\$437.55	87.51%
Pump Station Replacement		\$120,000.00	\$0.00	\$120,000.00	100.00%
New Benches & Up Front Accessories		\$8,500.00	\$0.00	\$8,500.00	100.00%
Flagstone Patio & Up Front Split Rail		\$4,500.00	\$0.00	\$4,500.00	100.00%
			\$0.00		
<b>Total</b>	<b>\$477,268.50</b>	<b>\$477,715.47</b>	<b>\$49,689.96</b>	<b>\$428,025.51</b>	<b>89.60%</b>
<b>Pro Shop</b>					
Wages-Pro	\$46,350.00	\$47,740.16	\$12,853.12	\$34,887.04	73.08%
Wages-Others	\$50,858.62	\$60,300.00	\$0.00	\$60,300.00	100.00%
Payroll Tax	\$7,483.17	\$8,250.00	\$983.26	\$7,266.74	88.08%
Retirement	\$3,151.73	\$3,200.00	\$861.14	\$2,338.86	73.09%
Telephone	\$2,236.81	\$3,750.00	\$568.08	\$3,181.92	84.85%
Range Balls	\$787.50	\$2,000.00	\$0.00	\$2,000.00	100.00%
Cable TV	\$827.14	\$800.00	\$198.39	\$601.61	75.20%
Rent	\$13,750.00	\$15,000.00	\$5,000.00	\$10,000.00	66.67%
Handicap Service	\$1,854.00	\$2,400.00	\$200.00	\$2,200.00	91.67%
Office Supplies	\$1,113.28	\$1,500.00	\$323.68	\$1,176.32	78.42%
Score Cards & Pencils	\$1,946.01	\$2,200.00	\$0.00	\$2,200.00	100.00%
Shop Repairs	\$103.13	\$500.00	\$0.00	\$500.00	100.00%
Postage	\$70.50	\$150.00	\$0.00	\$150.00	100.00%
Cart Repairs	\$5,496.68	\$7,000.00	\$0.00	\$7,000.00	100.00%
Credit Card Fees	\$13,404.84	\$13,800.00	\$282.24	\$13,517.76	97.95%
Advertising	\$13,961.65	\$14,000.00	\$459.36	\$13,540.64	96.72%
Insurance	\$12,725.00	\$12,725.00	\$0.00	\$12,725.00	100.00%
Workmens Comp	\$0.00	\$0.00	\$0.00	\$0.00	
Dues	\$645.00	\$550.00	\$0.00	\$550.00	100.00%
Cart Rental	\$0.00	\$0.00	\$0.00	\$0.00	
New Rental Clubs	\$0.00	\$800.00	\$0.00	\$800.00	100.00%
Miscellaneous	\$1,060.64	\$0.00	\$0.00	\$0.00	
Education	\$0.00	\$500.00	\$0.00	\$500.00	100.00%
Health Insurance	\$12,080.12	\$13,303.45	\$3,205.65	\$10,097.80	75.90%
Computer repair/equipment	\$1,347.85	\$2,000.00	\$299.99	\$1,700.01	85.00%
Golf course directional signs	\$725.05	\$1,000.00	\$0.00	\$1,000.00	100.00%
On Line Reservations	\$0.00	\$5,000.00	\$0.00	\$5,000.00	100.00%
Pro Merchandise	\$42,637.08	\$46,000.00	\$0.00	\$46,000.00	100.00%
Pro Credits	\$570.99	\$0.00	\$0.00	\$0.00	
Pro Gift Ceretificates	\$843.03	\$0.00	\$0.00	\$0.00	
Filtration for Washing Carts	\$0.00	\$0.00	\$0.00	\$0.00	
Sales Tax	\$43,063.31	\$45,000.00	\$611.05	\$44,388.95	98.64%
Other Supplies	\$0.00	\$500.00	\$124.00	\$376.00	75.20%
Deposit Books		\$100.00	\$0.00	\$100.00	100.00%
Cart Barn Project		\$10,345.00	\$0.00	\$10,345.00	100.00%
<b>Total</b>	<b>\$279,093.13</b>	<b>\$320,413.61</b>	<b>\$25,969.96</b>	<b>\$294,443.65</b>	<b>91.89%</b>
<b>General Golf Operations</b>					
P.O. Box Rent	\$70.00	\$70.00	\$0.00	\$70.00	100.00%
Direct Deposit Fees	\$138.25	\$120.00	\$26.53	\$93.47	77.89%
Credit Caed Fee Deductions	\$1,400.58	\$1,500.00	\$0.00	\$1,500.00	100.00%
Sales Tax Filing penalty	\$588.37	\$0.00	\$0.00	\$0.00	
Podiums	\$3,033.75	\$0.00	\$0.00	\$0.00	
Reim. Pro Health Ins. Deduction	\$579.74	\$0.00	\$0.00	\$0.00	
Staining Snack Shop & Cart Barn	\$4,500.00	\$0.00	\$0.00	\$0.00	
GA FICA Paid from GC	\$32.92	\$0.00	\$0.00	\$0.00	
<b>Transfers 2017 Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$2,780.70</b>	<b>(\$2,780.70)</b>	

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Golf Carts (6)	\$36,500.00	\$27,840.00	\$0.00	\$27,840.00	100.00%
Pavement Repairs Pro Shop	\$1,194.48	\$0.00	\$0.00	\$0.00	
<b>TOTAL</b>	<b>\$48,038.09</b>	<b>\$29,530.00</b>	<b>\$2,807.23</b>	<b>\$26,722.77</b>	<b>90.49%</b>
<b>Total Golf Course Expenses</b>	<b>\$959,480.55</b>	<b>\$979,959.08</b>	<b>\$78,467.15</b>	<b>\$901,491.93</b>	<b>91.99%</b>