

**ST. GERMAIN GOLF CLUB  
BUDGET 2018 NOVEMBER**

Line Item	Actual 2017	Budget 2018	Actual 2018	Balance 2018	Budg % Remain
<b>Income</b>					
Greens Fees	\$399,900.06	\$400,000.00	\$357,470.67	\$42,529.33	10.63%
Rental Clubs	\$3,516.10	\$3,000.00	\$1,893.00	\$1,107.00	36.90%
Pro Merchandise	\$42,637.08	\$46,000.00	\$48,274.64	(\$2,274.64)	-4.94%
Gift Certificates Pro	\$3,573.03	\$2,000.00	\$1,905.00	\$95.00	4.75%
Gift Certificates Town	\$1,331.71	\$1,400.00	\$1,833.65	(\$433.65)	-30.98%
Soda/Snacks-Pro Shop	\$75,655.94	\$82,000.00	\$79,041.69	\$2,958.31	3.61%
Cart Rental	\$176,855.67	\$190,000.00	\$152,976.61	\$37,023.39	19.49%
Rain Checks Redeemed	-\$1,768.98	-\$1,500.00	-\$253.07	(\$1,246.93)	83.13%
Gift Certificates Redeemed	-\$4,265.57	-\$3,900.00	-\$3,475.30	(\$424.70)	10.89%
Driving Range	\$19,530.93	\$20,000.00	\$19,165.46	\$834.54	4.17%
Season Passes	\$61,996.00	\$62,000.00	\$56,757.00	\$5,243.00	8.46%
Tee Signs	\$2,500.00	\$2,500.00	\$1,925.00	\$575.00	23.00%
Handicap Fees	\$2,392.00	\$2,400.00	\$1,890.00	\$510.00	21.25%
Rebates/Incentives Distributors	-\$593.42	\$0.00	\$1,067.88	(\$1,067.88)	
Golf Course Interest	\$185.96	\$0.00	\$91.17	(\$91.17)	
Health Insurance Deduction	\$4,817.22	\$5,274.07	\$4,665.12	\$608.95	11.55%
Sales Tax	\$42,541.05	\$45,000.00	\$39,322.04	\$5,677.96	12.62%
Interest Money Market	\$22.70	\$0.00	\$0.00	\$0.00	
<b>Carrvoer from 2017</b>		<b>\$83,587.51</b>	<b>\$83,587.51</b>	<b>\$0.00</b>	<b>0.00%</b>
Equipment Sales	\$80.00		\$3,300.00		
Soda Miscellaneous Income	\$1,751.41		\$0.00		
Sales Tax Credit	\$126.84		\$217.62		
Pro Shop Credit	\$1,553.15		\$294.28		
Sales Tax Refund	\$898.57		\$0.00		
Insurance Claim			\$4,040.00		
Returned Payroll Check	\$101.89		\$0.00		
Cash over/undner	\$39.38		-\$69.07		
Credit Card Misc. Income	\$2,151.36		\$266.92		
Events Exempt from Sales Tax			\$12,255.75		
Junior Golf Program Donations			\$305.00		
Unemployment Refund			\$3,596.78		
Refunds			\$1,909.65		
<b>Total Receipts</b>	<b>\$837,530.08</b>	<b>\$939,761.58</b>	<b>\$874,255.00</b>	<b>\$91,623.51</b>	<b>9.75%</b>
<b>Concessions</b>					
Repair/Maintenance	\$276.69	\$1,500.00	\$310.01	\$1,189.99	79.33%
Merchandise Cost	\$28,824.61	\$31,000.00	\$27,736.93	\$3,263.07	10.53%
Shed for Ice Machine		\$0.00	\$0.00	\$0.00	
Bathroom Door & Wall		\$0.00	\$0.00	\$0.00	
Wages	\$15,070.93	\$17,000.00	\$14,807.88	\$2,192.12	12.89%
Payroll Tax (7.6%)	\$1,106.21	\$1,300.00	\$1,132.81	\$167.19	12.86%
Supplies	\$99.60	\$1,000.00	\$827.86	\$172.14	17.21%
Hot Dog Machine		\$500.00	\$0.00	\$500.00	
<b>Total</b>	<b>\$45,378.04</b>	<b>\$52,300.00</b>	<b>\$44,815.49</b>	<b>\$7,484.51</b>	<b>14.31%</b>
<b>Debt Retirement</b>					
Debt Retirement Prin/Int	\$109,702.79	\$0.00	\$0.00	\$0.00	-100.00%
Golf Course Winter Fund	\$0.00	\$57,021.80		\$57,021.80	-100.00%
<b>Total</b>	<b>\$109,702.79</b>	<b>\$57,021.80</b>	<b>\$0.00</b>	<b>\$57,021.80</b>	<b>-100.00%</b>
<b>Golf Expenses</b>					
Wages-Superintendent	\$51,500.00	\$53,045.20	\$48,964.80	\$4,080.40	7.69%
Wages-Assist/Mechanic	\$47,320.00	\$48,739.86	\$44,990.64	\$3,749.22	7.69%
Health Insurance	\$18,676.42	\$20,690.41	\$18,280.68	\$2,409.73	11.65%
Wages-Others	\$59,582.69	\$65,000.00	\$59,902.36	\$5,097.64	7.84%
Payroll Tax (7.6%)	\$12,117.82	\$12,700.00	\$11,770.10	\$929.90	7.32%
Retirement (6.6%)	\$6,719.70	\$6,720.00	\$6,294.96	\$425.04	6.33%
Unemployment	\$6,595.16	\$8,000.00	\$14,025.17	(\$6,025.17)	-75.31%
Seed, Sod, Etc.	\$1,454.92	\$2,000.00	\$1,909.61	\$90.39	4.52%
Fertilizers/Chemicals	\$42,906.51	\$44,000.00	\$47,976.33	(\$3,976.33)	-9.04%
Work Clothes/supplies	\$612.37	\$620.00	\$599.74	\$20.26	3.27%
Sand & Gravel	\$9,076.87	\$9,000.00	\$5,823.44	\$3,176.56	35.30%
Bldg. Repair & Maint.	\$737.51	\$1,000.00	\$393.11	\$606.89	60.69%
Gas & Lubricants	\$9,325.17	\$10,000.00	\$9,420.86	\$579.14	5.79%
Supplies	\$3,433.71	\$3,500.00	\$3,182.19	\$317.81	9.08%

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<b>Line Item</b>	<b>Actual 2017</b>	<b>Budget 2018</b>	<b>Actual 2018</b>	<b>Balance 2018</b>	<b>Budg % Remain</b>
Course Maintenance	\$5,901.55	\$6,000.00	\$5,873.46	\$126.54	2.11%
Course AD & D Insurance	\$576.00	\$500.00	\$527.99	(\$27.99)	-5.60%
Outside Labor	\$500.00	\$1,000.00	\$950.00	\$50.00	5.00%
Irrigation Repair/ Drainage	\$6,138.61	\$6,000.00	\$5,807.14	\$192.86	3.21%
Equipment Repair	\$26,623.37	\$20,000.00	\$14,001.13	\$5,998.87	29.99%
Equipment Rental	\$524.19	\$1,500.00	\$1,048.01	\$451.99	30.13%
Electricity	\$9,584.13	\$10,500.00	\$9,985.95	\$514.05	4.90%
Golf Course Dumpster	\$1,215.07	\$1,400.00	\$1,154.43	\$245.57	17.54%
Telephone #2/Internet	\$1,220.89	\$1,500.00	\$1,058.06	\$441.94	29.46%
Heat	\$1,958.47	\$2,000.00	\$2,386.53	(\$386.53)	-19.33%
Memberships	\$925.00	\$1,300.00	\$960.00	\$340.00	26.15%
Equipment Replacement	\$147,192.14	\$7,500.00	\$7,170.15	\$329.85	4.40%
Short Game Area by Mulligans	\$1,867.86	\$0.00	\$0.00	\$0.00	
Blowers		\$0.00	\$0.00	\$0.00	
Trash Pump	\$2,982.37	\$0.00	\$0.00	\$0.00	
Office Supplies		\$500.00	\$143.63	\$356.37	71.27%
Pump Station Replacement		\$120,000.00	\$111,200.36	\$8,799.64	7.33%
New Benches & Up Front Accessories		\$8,500.00	\$8,505.00	(\$5.00)	-0.06%
Flagstone Patio & Up Front Split Rail		\$4,500.00	\$4,733.46	(\$233.46)	-5.19%
<b>Total</b>	<b>\$477,268.50</b>	<b>\$477,715.47</b>	<b>\$449,039.29</b>	<b>\$28,676.18</b>	<b>6.00%</b>
<b>Pro Shop</b>					
Wages-Pro	\$46,350.00	\$47,740.16	\$44,067.84	\$3,672.32	7.69%
Wages-Others	\$50,858.62	\$60,300.00	\$51,391.06	\$8,908.94	14.77%
Payroll Tax	\$7,483.17	\$8,250.00	\$7,302.63	\$947.37	11.48%
Retirement	\$3,151.73	\$3,200.00	\$2,952.48	\$247.52	7.74%
Telephone	\$2,236.81	\$3,750.00	\$2,438.06	\$1,311.94	34.99%
Range Balls	\$787.50	\$2,000.00	\$1,925.00	\$75.00	3.75%
Cable TV	\$827.14	\$800.00	\$740.18	\$59.82	7.48%
Rent	\$13,750.00	\$15,000.00	\$17,000.00	(\$2,000.00)	-13.33%
Handicap Service	\$1,854.00	\$2,400.00	\$1,865.00	\$535.00	22.29%
Office Supplies	\$1,113.28	\$1,500.00	\$844.78	\$655.22	43.68%
Score Cards & Pencils	\$1,946.01	\$2,200.00	\$892.49	\$1,307.51	59.43%
Shop Repairs	\$103.13	\$500.00	\$412.99	\$87.01	17.40%
Postage	\$70.50	\$150.00	\$122.00	\$28.00	18.67%
Cart Repairs	\$5,496.68	\$7,000.00	\$2,219.21	\$4,780.79	68.30%
Credit Card Fees	\$13,404.84	\$13,800.00	\$12,313.10	\$1,486.90	10.77%
Advertising	\$13,961.65	\$14,000.00	\$16,505.51	(\$2,505.51)	-17.90%
Insurance	\$12,725.00	\$12,725.00	\$0.00	\$12,725.00	100.00%
Workmens Comp	\$0.00	\$0.00	\$0.00	\$0.00	
Dues	\$645.00	\$550.00	\$0.00	\$550.00	100.00%
Cart Rental	\$0.00	\$0.00	\$0.00	\$0.00	
New Rental Clubs	\$0.00	\$800.00	\$0.00	\$800.00	100.00%
Miscellaneous	\$1,060.64	\$0.00	\$0.00	\$0.00	
Education	\$0.00	\$500.00	\$0.00	\$500.00	100.00%
Health Insurance	\$12,080.12	\$13,303.45	\$13,250.93	\$52.52	0.39%
Computer repair/equipment	\$1,347.85	\$2,000.00	\$1,781.18	\$218.82	10.94%
Golf course directional signs	\$725.05	\$1,000.00	\$293.00	\$707.00	70.70%
On Line Reservations	\$0.00	\$5,000.00	\$5,000.00	\$0.00	0.00%
Pro Merchandise	\$42,637.08	\$46,000.00	\$48,274.46	(\$2,274.46)	-4.94%
Pro Credits	\$570.99	\$0.00	\$0.00	\$0.00	
Pro Gift Certificates	\$843.03	\$0.00	\$0.00	\$0.00	
Filtration for Washing Carts	\$0.00	\$0.00	\$0.00	\$0.00	
Sales Tax	\$43,063.31	\$45,000.00	\$39,320.36	\$5,679.64	12.62%
Other Supplies	\$0.00	\$500.00	\$431.09	\$68.91	13.78%
Deposit Books		\$100.00	\$0.00	\$100.00	100.00%
Cart Barn Project		\$10,345.00	\$0.00	\$10,345.00	100.00%
<b>Total</b>	<b>\$279,093.13</b>	<b>\$320,413.61</b>	<b>\$271,343.35</b>	<b>\$49,070.26</b>	<b>15.31%</b>
<b>General Golf Operations</b>					
P.O. Box Rent	\$70.00	\$70.00	\$0.00	\$70.00	100.00%
Direct Deposit Fees	\$138.25	\$120.00	\$136.88	(\$16.88)	-14.07%
IRS Overpayment			\$7,215.18		
ETS Annual Fee			\$150.00		
Credit Caed Fee Deductions	\$1,400.58	\$1,500.00	\$0.00	\$1,500.00	100.00%
Youth Golf Program			\$305.00		

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Sales Tax Filing penalty	\$588.37	\$0.00	\$0.00	\$0.00	
Podiums	\$3,033.75	\$0.00	\$0.00	\$0.00	
Health Insurance overpay			\$50.00		
Reim. Pro Health Ins. Deduction	\$579.74	\$0.00	\$0.00	\$0.00	
Staining Snack Shop & Cart Barn	\$4,500.00	\$0.00	\$0.00	\$0.00	
GA FICA Paid from GC	\$32.92	\$0.00	\$0.00	\$0.00	
<b>Transfers 2017 Expenses</b>	<b>\$0.00</b>	<b>\$2,780.70</b>	<b>\$2,780.70</b>	<b>\$0.00</b>	
Golf Carts (6)	\$36,500.00	\$27,840.00	\$32,480.00	(\$4,640.00)	-16.67%
Pavement Repairs Pro Shop	\$1,194.48	\$0.00	\$0.00	\$0.00	
<b>TOTAL</b>	<b>\$48,038.09</b>	<b>\$32,310.70</b>	<b>\$43,117.76</b>	<b>(\$3,086.88)</b>	<b>-9.55%</b>
<b>Total Golf Course Expenses</b>	<b>\$959,480.55</b>	<b>\$939,761.58</b>	<b>\$808,315.89</b>	<b>\$139,165.87</b>	<b>14.81%</b>