

**ST. GERMAIN GOLF CLUB
BUDGET 2018 SEPTEMBER**

Line Item	Actual 2017	Budget 2018	Actual 2018	Balance 2018	Budg % Remain
Income					
Greens Fees	\$399,900.06	\$400,000.00	\$353,049.62	\$46,950.38	11.74%
Rental Clubs	\$3,516.10	\$3,000.00	\$1,893.00	\$1,107.00	36.90%
Pro Merchandise	\$42,637.08	\$46,000.00	\$46,259.27	(\$259.27)	-0.56%
Gift Certificates Pro	\$3,573.03	\$2,000.00	\$1,905.00	\$95.00	4.75%
Gift Certificates Town	\$1,331.71	\$1,400.00	\$1,833.65	(\$433.65)	-30.98%
Soda/Snacks-Pro Shop	\$75,655.94	\$82,000.00	\$77,778.33	\$4,221.67	5.15%
Cart Rental	\$176,855.67	\$190,000.00	\$150,909.39	\$39,090.61	20.57%
Rain Checks Redeemed	-\$1,768.98	-\$1,500.00	-\$305.82	(\$1,194.18)	79.61%
Gift Certificates Redeemed	-\$4,265.57	-\$3,900.00	-\$3,273.62	(\$626.38)	16.06%
Driving Range	\$19,530.93	\$20,000.00	\$19,063.09	\$936.91	4.68%
Season Passes	\$61,996.00	\$62,000.00	\$56,757.00	\$5,243.00	8.46%
Tee Signs	\$2,500.00	\$2,500.00	\$1,925.00	\$575.00	23.00%
Handicap Fees	\$2,392.00	\$2,400.00	\$1,890.00	\$510.00	21.25%
Rebates/Incentives Distributors	-\$593.42	\$0.00	\$1,067.88	(\$1,067.88)	
Golf Course Interest	\$185.96	\$0.00	\$67.52	(\$67.52)	
Health Insurance Deduction	\$4,817.22	\$5,274.07	\$3,887.60	\$1,386.47	26.29%
Sales Tax	\$42,541.05	\$45,000.00	\$38,778.92	\$6,221.08	13.82%
Interest Money Market	\$22.70	\$0.00	\$0.00	\$0.00	
Carryover from 2017		\$83,587.51	\$83,587.51	\$0.00	0.00%
Equipment Sales	\$80.00		\$3,300.00		
Soda Miscellaneous Income	\$1,751.41		\$0.00		
Sales Tax Credit	\$126.84		\$176.03		
Pro Shop Credit	\$1,553.15		\$1,192.42		
Sales Tax Refund	\$898.57		\$0.00		
Insurance Claim			\$4,040.00		
Returned Payroll Check	\$101.89		\$0.00		
Cash over/undner	\$39.38		-\$69.16		
Credit Card Misc. Income	\$2,151.36		\$266.92		
Events Exempt from Sales Tax			\$12,255.75		
Junior Golf Program Donations			\$305.00		
Unemployment Refund			\$3,596.78		
Refunds			\$1,085.11		
Total Receipts	\$837,530.08	\$939,761.58	\$863,222.19	\$102,688.24	10.93%
Concessions					
Repair/Maintenance	\$276.69	\$1,500.00	\$310.01	\$1,189.99	79.33%
Merchandise Cost	\$28,824.61	\$31,000.00	\$25,565.34	\$5,434.66	17.53%
Shed for Ice Machine		\$0.00	\$0.00	\$0.00	
Bathroom Door & Wall		\$0.00	\$0.00	\$0.00	
Wages	\$15,070.93	\$17,000.00	\$14,285.69	\$2,714.31	15.97%
Payroll Tax (7.6%)	\$1,106.21	\$1,300.00	\$1,092.85	\$207.15	15.93%
Supplies	\$99.60	\$1,000.00	\$827.86	\$172.14	17.21%
Hot Dog Machine		\$500.00	\$0.00	\$500.00	
Total	\$45,378.04	\$52,300.00	\$42,081.75	\$10,218.25	19.54%
Debt Retirement					
Debt Retirement Prin/Int	\$109,702.79	\$0.00	\$0.00	\$0.00	-100.00%
Golf Course Winter Fund	\$0.00	\$57,021.80		\$57,021.80	-100.00%
Total	\$109,702.79	\$57,021.80	\$0.00	\$57,021.80	-100.00%
Golf Expenses					
Wages-Superintendent	\$51,500.00	\$53,045.20	\$40,804.00	\$12,241.20	23.08%
Wages-Assist/Mechanic	\$47,320.00	\$48,739.86	\$37,492.20	\$11,247.66	23.08%
Health Insurance	\$18,676.42	\$20,690.41	\$14,956.92	\$5,733.49	27.71%
Wages-Others	\$59,582.69	\$65,000.00	\$53,076.20	\$11,923.80	18.34%
Payroll Tax (7.6%)	\$12,117.82	\$12,700.00	\$10,049.98	\$2,650.02	20.87%
Retirement (6.6%)	\$6,719.70	\$6,720.00	\$5,245.80	\$1,474.20	21.94%
Unemployment	\$6,595.16	\$8,000.00	\$14,025.17	(\$6,025.17)	-75.31%
Seed, Sod, Etc.	\$1,454.92	\$2,000.00	\$1,909.61	\$90.39	4.52%
Fertilizers/Chemicals	\$42,906.51	\$44,000.00	\$47,967.85	(\$3,967.85)	-9.02%
Work Clothes/supplies	\$612.37	\$620.00	\$599.74	\$20.26	3.27%
Sand & Gravel	\$9,076.87	\$9,000.00	\$5,428.88	\$3,571.12	39.68%
Bldg. Repair & Maint.	\$737.51	\$1,000.00	\$393.11	\$606.89	60.69%
Gas & Lubricants	\$9,325.17	\$10,000.00	\$8,048.24	\$1,951.76	19.52%
Supplies	\$3,433.71	\$3,500.00	\$3,067.71	\$432.29	12.35%

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Course Maintenance	\$5,901.55	\$6,000.00	\$5,074.07	\$925.93	15.43%
Course AD & D Insurance	\$576.00	\$500.00	\$431.99	\$68.01	13.60%
Outside Labor	\$500.00	\$1,000.00	\$950.00	\$50.00	5.00%
Irrigation Repair/ Drainage	\$6,138.61	\$6,000.00	\$4,784.52	\$1,215.48	20.26%
Equipment Repair	\$26,623.37	\$20,000.00	\$12,275.08	\$7,724.92	38.62%
Equipment Rental	\$524.19	\$1,500.00	\$340.00	\$1,160.00	77.33%
Electricity	\$9,584.13	\$10,500.00	\$7,643.78	\$2,856.22	27.20%
Golf Course Dumpster	\$1,215.07	\$1,400.00	\$927.40	\$472.60	33.76%
Telephone #2/Internet	\$1,220.89	\$1,500.00	\$823.06	\$676.94	45.13%
Heat	\$1,958.47	\$2,000.00	\$2,386.53	(\$386.53)	-19.33%
Memberships	\$925.00	\$1,300.00	\$960.00	\$340.00	26.15%
Equipment Replacement	\$147,192.14	\$7,500.00	\$7,170.15	\$329.85	4.40%
Short Game Area by Mulligans	\$1,867.86	\$0.00	\$0.00	\$0.00	
Blowers		\$0.00	\$0.00	\$0.00	
Trash Pump	\$2,982.37	\$0.00	\$0.00	\$0.00	
Office Supplies		\$500.00	\$143.63	\$356.37	71.27%
Pump Station Replacement		\$120,000.00	\$111,200.36	\$8,799.64	7.33%
New Benches & Up Front Accessories		\$8,500.00	\$8,505.00	(\$5.00)	-0.06%
Flagstone Patio & Up Front Split Rail		\$4,500.00	\$4,733.46	(\$233.46)	-5.19%
Total	\$477,268.50	\$477,715.47	\$411,414.44	\$66,301.03	13.88%
Pro Shop					
Wages-Pro	\$46,350.00	\$47,740.16	\$36,723.20	\$11,016.96	23.08%
Wages-Others	\$50,858.62	\$60,300.00	\$45,502.55	\$14,797.45	24.54%
Payroll Tax	\$7,483.17	\$8,250.00	\$6,290.31	\$1,959.69	23.75%
Retirement	\$3,151.73	\$3,200.00	\$2,460.40	\$739.60	23.11%
Telephone	\$2,236.81	\$3,750.00	\$2,052.34	\$1,697.66	45.27%
Range Balls	\$787.50	\$2,000.00	\$0.00	\$2,000.00	100.00%
Cable TV	\$827.14	\$800.00	\$533.29	\$266.71	33.34%
Rent	\$13,750.00	\$15,000.00	\$14,000.00	\$1,000.00	6.67%
Handicap Service	\$1,854.00	\$2,400.00	\$1,710.00	\$690.00	28.75%
Office Supplies	\$1,113.28	\$1,500.00	\$665.35	\$834.65	55.64%
Score Cards & Pencils	\$1,946.01	\$2,200.00	\$0.00	\$2,200.00	100.00%
Shop Repairs	\$103.13	\$500.00	\$412.99	\$87.01	17.40%
Postage	\$70.50	\$150.00	\$122.00	\$28.00	18.67%
Cart Repairs	\$5,496.68	\$7,000.00	\$2,185.75	\$4,814.25	68.78%
Credit Card Fees	\$13,404.84	\$13,800.00	\$10,035.05	\$3,764.95	27.28%
Advertising	\$13,961.65	\$14,000.00	\$10,945.31	\$3,054.69	21.82%
Insurance	\$12,725.00	\$12,725.00	\$0.00	\$12,725.00	100.00%
Workmens Comp	\$0.00	\$0.00	\$0.00	\$0.00	
Dues	\$645.00	\$550.00	\$0.00	\$550.00	100.00%
Cart Rental	\$0.00	\$0.00	\$0.00	\$0.00	
New Rental Clubs	\$0.00	\$800.00	\$0.00	\$800.00	100.00%
Miscellaneous	\$1,060.64	\$0.00	\$0.00	\$0.00	
Education	\$0.00	\$500.00	\$0.00	\$500.00	100.00%
Health Insurance	\$12,080.12	\$13,303.45	\$10,686.15	\$2,617.30	19.67%
Computer repair/equipment	\$1,347.85	\$2,000.00	\$1,665.68	\$334.32	16.72%
Golf course directional signs	\$725.05	\$1,000.00	\$293.00	\$707.00	70.70%
On Line Reservations	\$0.00	\$5,000.00	\$5,000.00	\$0.00	0.00%
Pro Merchandise	\$42,637.08	\$46,000.00	\$42,169.26	\$3,830.74	8.33%
Pro Credits	\$570.99	\$0.00	\$0.00	\$0.00	
Pro Gift Certificates	\$843.03	\$0.00	\$0.00	\$0.00	
Filtration for Washing Carts	\$0.00	\$0.00	\$32,460.77	(\$32,460.77)	
Sales Tax	\$43,063.31	\$45,000.00	\$431.09	\$44,568.91	99.04%
Other Supplies	\$0.00	\$500.00	\$0.00	\$500.00	100.00%
Deposit Books		\$100.00	\$0.00	\$100.00	100.00%
Cart Barn Project		\$10,345.00	\$0.00	\$10,345.00	100.00%
Total	\$279,093.13	\$320,413.61	\$226,344.49	\$94,069.12	29.36%
General Golf Operations					
P.O. Box Rent	\$70.00	\$70.00	\$0.00	\$70.00	100.00%
Direct Deposit Fees	\$138.25	\$120.00	\$109.98	\$10.02	8.35%
IRS Overpayment			\$7,215.18		
ETS Annual Fee			\$150.00		
Credit Caed Fee Deductions	\$1,400.58	\$1,500.00	\$0.00	\$1,500.00	100.00%
Youth Golf Program			\$305.00		

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Line Item	Actual 2017	Budget 2018	Actual 2018	Balance 2018	Budg % Remain
Sales Tax Filing penalty	\$588.37	\$0.00	\$0.00	\$0.00	
Podiums	\$3,033.75	\$0.00	\$0.00	\$0.00	
Reim. Pro Health Ins. Deduction	\$579.74	\$0.00	\$0.00	\$0.00	
Staining Snack Shop & Cart Barn	\$4,500.00	\$0.00	\$0.00	\$0.00	
GA FICA Paid from GC	\$32.92	\$0.00	\$0.00	\$0.00	
Transfers 2017 Expenses	\$0.00	\$2,780.70	\$2,780.70	\$0.00	
Golf Carts (6)	\$36,500.00	\$27,840.00	\$32,480.00	(\$4,640.00)	-16.67%
Pavement Repairs Pro Shop	\$1,194.48	\$0.00	\$0.00	\$0.00	
TOTAL	\$48,038.09	\$32,310.70	\$43,040.86	(\$3,059.98)	-9.47%
Total Golf Course Expenses	\$959,480.55	\$939,761.58	\$722,881.54	\$224,550.22	23.89%