

Town of St. Germain
Golf Course Budget
 January through September 2021

| | | | | | Jan - Sep 21 | Budget | \$ Over Budget | % of Budget |
|--|--|--|--|--|---------------------|---------------------|-------------------|----------------|
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| 4000 · Golf Course Income Taxable | | | | | | | | |
| | | | | 4002 · Greens Fees | 573,802.94 | 384,000.00 | 189,802.94 | 149.43% |
| | | | | 4004 · Membership Income/Golf Course | 70,194.39 | 69,333.39 | 861.00 | 101.24% |
| | | | | 4006 · Range Income | 29,604.68 | 21,000.00 | 8,604.68 | 140.98% |
| | | | | 4007 · Club Rentals | 3,258.00 | 2,200.00 | 1,058.00 | 148.09% |
| | | | | 4008 · Cart Income | 215,246.90 | 156,000.00 | 59,246.90 | 137.98% |
| | | | | 4009 · Events-exempt from sales tax | 0.00 | 12,500.00 | -12,500.00 | 0.0% |
| | | | | 4025 · Rain Checks Redeemed | -464.21 | -400.00 | -64.21 | 116.05% |
| | | | | 4026 · Golf Cart Sales | 0.00 | 0.00 | 0.00 | 0.0% |
| | | | | 4037 · Golf Course Food & Beverage | 129,242.61 | 77,000.00 | 52,242.61 | 167.85% |
| | | | | Total 4000 · Golf Course Income Taxable | 1,020,885.31 | 721,633.39 | 299,251.92 | 141.47% |
| 4040 · Golf Sales/Non Taxable | | | | | | | | |
| | | | | 4043 · Sales Tax Credit | 237.48 | 200.00 | 37.48 | 118.74% |
| | | | | 4044 · cash short/over golf course | -0.71 | 0.00 | -0.71 | 100.0% |
| | | | | 4045 · Credit Card Deposit short/over | 228.84 | | | |
| | | | | 4047 · Handicap Fees | 1,500.00 | 1,500.00 | 0.00 | 100.0% |
| | | | | 4050 · Interest Income | 99.06 | 100.00 | -0.94 | 99.06% |
| | | | | 4052 · Equipment Sales | 0.00 | 0.00 | 0.00 | 0.0% |
| | | | | 4058 · Tee Signs | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| | | | | 4063 · Pro Health Insurance Deduction | 0.00 | 6,752.88 | -6,752.88 | 0.0% |
| | | | | Total 4040 · Golf Sales/Non Taxable | 2,064.67 | 9,552.88 | -7,488.21 | 21.61% |
| | | | | 4070 · Credits/Pro Shop | 1,237.32 | 500.00 | 737.32 | 247.46% |
| 4200 · Equipment Sales | | | | | | | | |
| | | | | 4201 · Equipment Sales Taxable | 17,535.00 | 17,535.00 | 0.00 | 100.0% |
| | | | | 4202 · Equipment Sales Nontaxable | 0.00 | 9,000.00 | -9,000.00 | 0.0% |
| | | | | Total 4200 · Equipment Sales | 17,535.00 | 26,535.00 | -9,000.00 | 66.08% |
| | | | | 7011 · Golf Course Carry Over Balance | 0.00 | 294,996.41 | -294,996.41 | 0.0% |
| | | | | Total Income | 1,041,722.30 | 1,053,217.68 | -11,495.38 | 98.91% |

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|---|--|--|--|--|--------------|--------------|----------------|-------------|
| Gross Profit | | | | | 1,041,722.30 | 1,053,217.68 | -11,495.38 | 98.91% |
| Expense | | | | | | | | |
| 60000 · GOLF COURSE OPERATIONS | | | | | | | | |
| 6300 · Golf Course Pro Shop Expenses | | | | | | | | |
| 6001 · Wages Pro | | | | | 47,692.40 | 63,860.00 | -16,167.60 | 74.68% |
| 6003 · Wages/Pro Shop | | | | | 64,235.70 | 65,000.00 | -764.30 | 98.82% |
| 6004 · Pro Shop Payroll Tax | | | | | 10,817.16 | 10,310.00 | 507.16 | 104.92% |
| 6005 · Retirement | | | | | 3,219.20 | 4,470.00 | -1,250.80 | 72.02% |
| 6006 · Telephone Expense | | | | | 1,622.48 | 3,550.00 | -1,927.52 | 45.7% |
| 6007 · Range Supplies | | | | | 99.99 | 6,180.00 | -6,080.01 | 1.62% |
| 6008 · Pro Shop Rent | | | | | 13,500.00 | 18,000.00 | -4,500.00 | 75.0% |
| 6009 · Handicap Fees | | | | | 1,820.00 | 1,500.00 | 320.00 | 121.33% |
| 6010 · Office Supplies | | | | | 819.72 | 1,500.00 | -680.28 | 54.65% |
| 6011 · Score Cards & Pencils | | | | | 1,713.56 | 2,200.00 | -486.44 | 77.89% |
| 6012 · Shop Repairs | | | | | 2,228.56 | 2,500.00 | -271.44 | 89.14% |
| 6013 · Postage | | | | | 0.00 | 150.00 | -150.00 | 0.0% |
| 6014 · Cart Repairs | | | | | 9,273.68 | 15,000.00 | -5,726.32 | 61.83% |
| 6015 · Cable TV | | | | | 356.90 | 800.00 | -443.10 | 44.61% |
| 6016 · Credit Card Fees | | | | | 19,606.73 | 13,800.00 | 5,806.73 | 142.08% |
| 6017 · Workmen's Comp | | | | | 2,263.68 | 3,400.00 | -1,136.32 | 66.58% |
| 6018 · Advertising Expense | | | | | 5,608.25 | 14,000.00 | -8,391.75 | 40.06% |
| 6019 · Insurance | | | | | 6,050.64 | 8,800.00 | -2,749.36 | 68.76% |
| 6020 · Education | | | | | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| 6021 · Dues | | | | | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| 6022 · Golf Course Directional Signs | | | | | 766.50 | 1,500.00 | -733.50 | 51.1% |
| 6023 · Computer Repair/Equipment | | | | | 0.00 | 2,000.00 | -2,000.00 | 0.0% |
| 6026 · On-Line Reservations | | | | | 5,000.00 | 5,000.00 | 0.00 | 100.0% |
| 6028 · Health Insurance Pro | | | | | 5,629.86 | 15,806.76 | -10,176.90 | 35.62% |
| 6030 · New Rental Clubs | | | | | 0.00 | 1,600.00 | -1,600.00 | 0.0% |
| 6031 · Other Supplies | | | | | 413.39 | 1,000.00 | -586.61 | 41.34% |
| 6035 · Cart Barn Project | | | | | 15,340.00 | 3,900.00 | 11,440.00 | 393.33% |

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| | | | 6037 · 10 Pull Carts | 0.00 | 1,750.00 | -1,750.00 | 0.0% |
| | | | 6039 · Ranger Carts (2) | 0.00 | 10,550.00 | -10,550.00 | 0.0% |
| | | | 6040 · Two Way Radios | 1,680.00 | 2,240.00 | -560.00 | 75.0% |
| | | | 6041 · Freight | 0.00 | 500.00 | -500.00 | 0.0% |
| | | | Total 6300 · Golf Course Pro Shop Expenses | 219,758.40 | 282,866.76 | -63,108.36 | 77.69% |
| | | | 63000 · Food/Beverage Services | | | | |
| | | | 6301 · Food/Beverage Wages | 14,404.38 | 19,000.00 | -4,595.62 | 75.81% |
| | | | 6302 · GC Food/Beverage Payroll Tax | 1,101.95 | 1,425.00 | -323.05 | 77.33% |
| | | | 6307 · Cost of Goods | 45,342.44 | 31,000.00 | 14,342.44 | 146.27% |
| | | | 6308 · Repair/Maintenance | 1,610.25 | 1,500.00 | 110.25 | 107.35% |
| | | | 6309 · Supplies | 418.71 | 1,000.00 | -581.29 | 41.87% |
| | | | 6319 · Hot Dog Machine | 366.01 | 1,000.00 | -633.99 | 36.6% |
| | | | Total 63000 · Food/Beverage Services | 63,243.74 | 54,925.00 | 8,318.74 | 115.15% |
| | | | 6400 · Golf Course Debt Retirement | | | | |
| | | | 6402 · Golf Course Winter Fund | 0.00 | 132,652.00 | -132,652.00 | 0.0% |
| | | | Total 6400 · Golf Course Debt Retirement | 0.00 | 132,652.00 | -132,652.00 | 0.0% |
| | | | 6500 · Golf Course Gen Operations | | | | |
| | | | 6502 · P.O. Box 385 Rent | 92.00 | 76.00 | 16.00 | 121.05% |
| | | | 6506 · Golf Carts (6) | 0.00 | 29,946.00 | -29,946.00 | 0.0% |
| | | | 6508 · Membership/Certificate Refunds | 124.49 | | | |
| | | | 6510 · Credit Card Misc. Income | 85.96 | | | |
| | | | 6511 · Greens Reconstruct | 5,068.75 | 64,000.00 | -58,931.25 | 7.92% |
| | | | 6512 · Mbank Service Fees | 45.00 | | | |
| | | | Total 6500 · Golf Course Gen Operations | 5,416.20 | 94,022.00 | -88,605.80 | 5.76% |
| | | | 6700 · Golf Course Grounds Expense | | | | |
| | | | 6101 · Superintendent Wage | 44,700.00 | 60,060.00 | -15,360.00 | 74.43% |
| | | | 6104 · Wages Assistant Mechanic | 21,474.02 | 39,936.00 | -18,461.98 | 53.77% |
| | | | 6105 · Health Ins Grounds Employees | 3,536.27 | 4,390.68 | -854.41 | 80.54% |
| | | | 6106 · Hourly Wages | 29,472.23 | 65,000.00 | -35,527.77 | 45.34% |
| | | | 6107 · GC Grounds Payroll Tax | 5,062.35 | 11,600.00 | -6,537.65 | 43.64% |

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| | | | | 6108 · Retirement | 3,017.20 | 4,200.00 | -1,182.80 | 71.84% |
| | | | | 6109 · Employee Overtime | 23.46 | | | |
| | | | | 6110 · Golf Course Unemployment Comp | 5,224.59 | 10,000.00 | -4,775.41 | 52.25% |
| | | | | 6111 · Seed, Sod & Flowers | 1,326.74 | 2,000.00 | -673.26 | 66.34% |
| | | | | 6112 · Fertilizer/Chemicals | 51,131.28 | 55,000.00 | -3,868.72 | 92.97% |
| | | | | 6115 · Sand & Gravel | 2,936.52 | 10,000.00 | -7,063.48 | 29.37% |
| | | | | 6116 · Fuel & Lubricants | 6,733.11 | 9,500.00 | -2,766.89 | 70.88% |
| | | | | 6117 · Grounds Supplies | 3,112.25 | 3,500.00 | -387.75 | 88.92% |
| | | | | 6118 · Golf Course Maintenance | 10,633.52 | 13,500.00 | -2,866.48 | 78.77% |
| | | | | 6119 · Outside Labor | 10,960.00 | 15,000.00 | -4,040.00 | 73.07% |
| | | | | 6120 · Irrigation Repair/Drainage | 8,226.86 | 8,000.00 | 226.86 | 102.84% |
| | | | | 6121 · Equipment Repair | 12,865.36 | 18,000.00 | -5,134.64 | 71.47% |
| | | | | 6122 · Building Repairs & Maintenance | 496.17 | 1,000.00 | -503.83 | 49.62% |
| | | | | 6123 · Equipment Rental | 493.00 | 1,500.00 | -1,007.00 | 32.87% |
| | | | | 6124 · Electric | 8,143.16 | 12,000.00 | -3,856.84 | 67.86% |
| | | | | 6125 · Telephone | 1,333.48 | 1,500.00 | -166.52 | 88.9% |
| | | | | 6126 · Heat | 1,737.16 | 2,800.00 | -1,062.84 | 62.04% |
| | | | | 6128 · Memberships / Education | 955.00 | 1,300.00 | -345.00 | 73.46% |
| | | | | 6130 · Golf Course Dumpster | 1,543.06 | 1,400.00 | 143.06 | 110.22% |
| | | | | 6131 · Course AD & D Insurance | 273.60 | 500.00 | -226.40 | 54.72% |
| | | | | 6132 · Work Clothes/Supplies | 613.91 | 620.00 | -6.09 | 99.02% |
| | | | | 6137 · Greens Study/Architect | 2,500.00 | 5,000.00 | -2,500.00 | 50.0% |
| | | | | 6138 · Office Supplies | 110.05 | 500.00 | -389.95 | 22.01% |
| | | | | 6151 · Toro Light Duty Utility Carts | 53,699.94 | 54,000.00 | -300.06 | 99.44% |
| | | | | 6152 · Irrigatio Suction Line | 10,335.00 | 10,335.00 | 0.00 | 100.0% |
| | | | | 6153 · Tractor - Loader, Forks, Box | 37,500.00 | 37,500.00 | 0.00 | 100.0% |
| | | | | 6154 · Break Room Upgrades | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| | | | | 6155 · Portable Generator | 0.00 | 1,300.00 | -1,300.00 | 0.0% |
| | | | | Total 6700 · Golf Course Grounds Expense | 340,169.29 | 461,941.68 | -121,772.39 | 73.64% |
| | | | | Total 60000 · GOLF COURSE OPERATIONS | 628,587.63 | 1,026,407.44 | -397,819.81 | 61.24% |
| | | | | 6600 · GC Unencumbered Funds | 2,480.71 | 26,810.24 | -24,329.53 | 9.25% |

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| Total Expense | | | | | 631,068.34 | 1,053,217.68 | -422,149.34 | 59.92% |
| Net Ordinary Income | | | | | 410,653.96 | 0.00 | 410,653.96 | 100.0% |
| Net Income | | | | | 410,653.96 | 0.00 | 410,653.96 | 100.0% |