

**Town of St. Germain**  
**Golf Course Committee Meeting**  
**October 3, 2011**

Meeting called to order by Lee Christensen at 4:15 PM

Present at meeting was: Walt Camp, Lee Christensen, Steve Spears, Brian Baldwin, Tom Wenzel, Boyd Best, Tom Christensen and Marion Janssen. Also in attendance were Hazel Christensen and Fred Radtke.

Motion made by Marion Janssen to approve agenda as posted, second by Walt Camp, approved by all.

Motion made by Walt Camp to approve the September minutes as presented, second by Marion Janssen, approved by all.

**Invoices:**

Brian explained his invoices and reported that the Berry Company Invoice for the Rhinelander telephone book is still not settled.

Steve explained his invoices.

Steve presented the concession stand invoices for Marci and gave everyone a report from Marci stating that the concession stand will remain open through October 10, 2011. She is also reporting that the Miller and Budweiser invoices are not being paid prompt enough to satisfy the distributors.

Boyd explained his invoices.

Motion to approve invoices was presented by Tom Wenzel, second by Walt Camp, approved by all.

Pro Shop Report: Brian reported that he had hoped for a good September. Package play by resorts was down from 375 people to 90 people this year.

Maintenance Report: Steve informed the committee that the aeration of the greens was to start on October 4, 2011. Workers are now down to a skeleton crew.

Financial Report: Boyd informed the committee that the course income is down approximately 30% from 2010. A preliminary budget was presented for 2012. Membership rates for residents/non-residents will be the same for both. The course will have an afternoon rate plus a twilight rate for 2012. Boyd feels that acquiring 15 more season pass holders will help revenues.

Tom Christensen questioned the actual gross income to date versus what is proposed in the 2012 budget.

Advertising in the 2012 budget will be increased to \$20,000.00, in the hope of generating more income.

Tom Wenzel questioned whether season pass members would have sales tax added to the cost of their membership fees.

It was also reported that the finance committee will be borrowing \$1,000,000.00 to refinance the golf course and the town debt and an additional \$160,000.00 for operating expense for the golf course, both loans will be for six years with an interest rate of 2.16%.

Walt also said he is working with Steve on buying supplies in conjunction with other courses to obtain a bigger discount. Also discussed was the buying of generic chemicals. This could save the course between \$5,000.00 to \$6,000.00 per year.

Lee asked Steve about a plan for the greens for next spring, if he thought about sodding them.

Fred questioned the gross income used for the 2012 budget, he felt the figure was too high. He felt that actual gross should be used. After discussion, Walt Camp made a motion to present the budget with no carryover balance, Tom Christensen seconded motion. Motion approved.

Lee explained new rate schedule as presented for 2012. Marion Janssen made motion to present schedule to the board, Tom Wenzel seconded. Motion approved.

Next meeting to be November 7, 2011 at 4:15 PM