

# TOWN OF ST. GERMAIN

OFFICE OF THE CLERK

P.O. BOX 7

ST. GERMAIN, WISCONSIN 54558

[www.townofstgermain.org](http://www.townofstgermain.org)

## MINUTES SPECIAL TOWN BOARD MEETING: OCTOBER 26, 2011

1. **Call to Order:** The chairman noted that this was a duly called meeting in accordance with the Wisconsin Open Meeting Law.
2. **Board Members Present:** Walt Camp, Fred Radtke, Lee Christensen, William Bates, Marion Janssen, Town Treasurer, Tom Martens, Town Clerk. John Vojta was absent.
3. **Approval of Agenda at the Chair's Discretion:** Motion Radtke seconded Christensen that the agenda be approved in any order at the discretion of the town chairman. Approved.
4. **Citizen's Comments on Items to be Considered by Town Board:** There were none.
5. **Agenda Action Items.**
  - A. **Presentation by Bruce Lubach, PGA of America Employment Consultant:** Mr. Lubach introduced Peter Nome, the employment overseer from the Minocqua Country Club. Mr. Radtke asked if every golf course in the area hired a PGA pro. Rosalie Sherwin asked if the town hired a PGA pro, could they guarantee results. Ms. Janssen stated that St. Germain was a resort area and that most of the play at the golf course was by tourists. She asked if that put us under different circumstances than Minocqua. Mr. Nome stated that the course operates more smoothly under a PGA pro.

Mr. Camp asked how pro assists the golfers and what his/her job description would be. Ms. Janssen asked what a pro should be paid. Mr. Lubach stated that his job is to contact candidates on his list of applicants to see what they have done and how they have performed in the past.

Mr. Radtke asked if the St. Germain Golf Club rating would be affected if the town didn't hire a pro. Mr. Nome said that the pro could be the general manager of the course, run tournaments, give lessons, oversee everything, but he wouldn't be able to do the job that Steve Spears does now.

Mr. Lubach explained that PGA members pay dues. The fees for his services come from those dues. Depending on the type of services that the town is looking for, it could cost up to \$5,000. He also explained that based on area courses, a fulltime pro could get a salary of \$60,000 to \$65,000 per year. If the town hired a first-year pro, it could be less. There would be women applicants. It costs from \$5,000 to \$7,000 to become a PGA member. Mr. Radtke asked if Mr. Lubach could name a course that relies totally on the play of tourists. He also asked if Mr. Lubach could project the pro's salary based on the St. Germain Golf Club budget. Rosalie Sherwin stated that Mr. Lubach is selling the services of membership.

Mr. Camp suggested that each board member complete a list of preferences for the pro. The board could then compile the results and send it to Mr. Lubach. Ms. Janssen asked if only people who play golf should complete the list. Mr. Radtke thought that a businessperson should also fill it out. Mr. Nome stated that would be important during interviews. Mr. Lubach stated that golf is a unique business. Rosalie Sherwin asked what impact the golf course would have on

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the town. Mr. Radtke stated that, so far, the taxpayers have not contributed to the operation of the course. Mr. Radtke also asked what the timeline would be to hire someone by January 1, 2012. Also, can the board make changes in the pro's profile once the process has started? Mr.

Lubach stated that the board needed to start as soon as possible so that the interviews could begin.

6. **Citizens Concerns and Non-Appointed Committee Reports (3 Minute Maximum):** There were none.
7. **Set Time and Date of Next Meeting:** The Annual Budget Hearing will be held on Tuesday, November 15, 2011 at 6:00 P.M. in the Community Center. A special elector meeting will be held immediately following the budget hearing to set the tax levy for 2012. The November town board meeting will follow the elector meeting at 7:00 P.M.
8. **Adjournment:** Motion Bates seconded Radtke that the meeting be adjourned. Approved. Meeting adjourned 7:07 P.M.

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Town Clerk

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Chairman

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Supervisor

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Supervisor

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Supervisor

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